

# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0659 2X SELLING SYSTEMS**

2899 BIG BEAVER RD

#109

TROY, MI 48083

Contact: BRIAN KURTZ

at: (248) 312-2632

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	GET THE MOST FROM YOUR SAVINGS BONDS	39793	2

**0681 A PLUS ONLINE CE SERVICE**

34 AMY BROOKS DRIVE

NEWPORT NEWS, VA 23606

Contact: JOHN H MASER

at: (757) 639-1969

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES	40808	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE TAX PLANNING	40890	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INDIVIDUAL RETIREMENT PLANS	40886	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	NON QUALIFIED PLANS	40889	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PERSONAL LIFE INSURANCE PLANNING	40887	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TAX SHELTERED ANNUITY PLANS	40888	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNIVERSAL LIFE INSURANCE	40885	6

**0610 AAMGA UNIVERSITY--AAMGA EDUCATION FOUNDATION**

150 SOUTH WARNER ROAD

SUITE 156

KING OF PRUSSIA, PA 19406

Contact: LOIS CHAPLA

at: (610) 225-2365

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AGENCY MANAGEMENT	37758	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FINANCIAL ANALYSIS	37759	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	UNDERSTANDING & CAPITALIZING	37757	4

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**0538 ACCREDITED HOMESTUDY INSTITUTE INC.**

REAL ESTATE INS SERVICES

10115 W. GRAND AV

FRANKLIN PARK, IL 60131

Contact: DAWN ESPOSITO

at: (847) 455-5311

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	401K & IRA PROGRAMS	38521	11
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	HOMEOWNERS, AUTO,PERSONAL PROPERTY & UMBRELLA	38513	14
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE & HEALTH PRINCIPLES	38514	11
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE & HEALTH SOLUTIONS 203	38515	10
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MEDICARE,COBRA & DISABILITY PLANS	38518	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PLANNING LIFE & HEALTH NEEDS 203	38519	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PROPERTY & CASUALTY INS.	38520	11
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PROPERTY & LIABILITY INSURANCE 203	38517	15

**0432 AD BANKER & COMPANY, L.L.C.**

7101 COLLEGE BLVD., SUITE 1600

OVERLAND PARK, KS 66210-4030

Contact: LAURIE COE

at: (800) 255-0408 ext 214

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO RETIREMENT PLANNING REV	38012	21

**0224 ADVANCED EDUCATION SERVICES INC**

1125 S. FRONTAGE RD

STE 6

HASTINGS, MN 55033

Contact: DON KNUTSON

at: (651) 437-0430

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BUSINESS INSURANCE NEEDS 2001 (REV)	38473	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INSURANCE PRODUCT REVIEW (REV)	38475	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INSURANCE PRODUCT REVIEW-5TH EDITION (REV)	38472	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE INSURANCE RETIREMENT APPLICATIONS (REV)	38474	15

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**0224 ADVANCED EDUCATION SERVICES INC**

1125 S. FRONTAGE RD

STE 6

HASTINGS, MN 55033

Contact: DON KNUTSON

at: (651) 437-0430

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PLANNING WITH INSURANCE PRODUCTS (REV)	38476	15

**0669 ADVANCED SETTLEMENTS, INC.**

2101 PARK CENTER DRIVE

SUITE 220

ORLANDO, FL 32835

Contact: K. SCOTT KIRBY

at: (407) 296-7373

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE SETTLEMENTS-A STUDY OF AN EMERGING MARKE	40335	1

**0437 AIRCRAFT BUILDERS COUNCIL, INC.**

4248 PARK GLEN ROAD

MINNEAPOLIS, MN 55416

Contact: LISA FERRIER

at: (952) 928-4662

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2004 ABC CONFERENCE	40851	5

**0063 AMERICAN COLLEGE (THE)**

270 BRYN MAWR AVENUE

BRYN MAWR, PA 19010-2196

Contact: CHARLES H ROGERS

at: (610) 526-1178

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	290 ETHICS FOR FINANCIAL SERVICE PROFESSIONAL	37756	16
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ADVANCED TOPICS IN GROUP BENEFITS	40768	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CE 130 ETHICS IN LIFE INSURANCE 2000	36990	10

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0063 **AMERICAN COLLEGE (THE)**

270 BRYN MAWR AVENUE

BRYN MAWR, PA 19010-2196

Contact: CHARLES H ROGERS

at: (610) 526-1178

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CE 174 KUGLER V: ESTATE PLAN. FOR RET.	37728	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CE 176 THE KUGLER CASES-COURSE VII: TAX ASPEC	38771	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CE175 KUGLER VI: TAX ASPECTS FOR THE	37727	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CHARITABLE GIVING APPLICATIONS	39043	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	CRUISING TO SAFE HARBORS	40414	13
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESSENTIALS OF ANNUITIES	40294	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESSENTIALS OF BUSINESS INSURANCE	38990	28
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESSENTIALS OF EMPLOYEE BENEFITS	40980	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESSENTIALS OF LIFE INS. PRODUCTS	39747	24
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESSENTIALS OF LONG-TERM CARE	39327	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FAMILY BUSINESS SUCCESSION PLANNING I	38834	24
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FAMILY BUSINESS SUCCESSION PLANNING II	38835	24
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FOUNDATIONS OF FINANCIAL PLANNING	39791	24
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	FOUNDATIONS OF SENIOR PLANNING	39328	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS 810 FINANCIAL INSTITUTIONS (REV)	38224	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS 811 SECURITY ANALYS/PORTFOLIO (REV)	38225	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS 812 BUSINESS VALUATION (REV)	38227	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS 814 RET SAVINGS PLS FOR EMPL (REV)	38228	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS 816 ADVANCED ESTATE PLNG II (REV)	38229	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS 817 PERSONAL TAX PLNG (REV)	38231	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS 822 HUMAN RESOURCE MGNT 2000	36991	26
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS 836 BUSINESS SUCCESSION PLANNING I REV	40222	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS 839 CHARITABLE GIVING (REV)	38232	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS 841 PROFESSIONAL SELF MGMT (REV)	38233	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS 842 EXECUTIVE COMPENSATION 2000	36993	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS 843 DEFINED BNFT PLS 2000	36994	28
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS815 ADVANCED EST PLNG I 2000	36988	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GS859 CHAR GIV:TOOLS, APPS, RELATION	37663	30
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 313 INDIV. HEALTH INS. (CLU & RHU DESI REV	38198	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 318 INSURANCE AND FINANCIAL PLNG (REV)	38199	30

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0063 **AMERICAN COLLEGE (THE)**

270 BRYN MAWR AVENUE

BRYN MAWR, PA 19010-2196

Contact: CHARLES H ROGERS

at: (610) 526-1178

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 321 INCOME TAXATION	38201	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 322 THE FIN SYSTEM/ECONOMY (REV)	38202	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 323 INDIVIDUAL LIFE INSURANCE (REV)	38203	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 324 LIFE INSURANCE LAW (REV)	38204	30
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 325 GROUP BENEFITS (REV)	38205	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 326 PLANNING FOR RETIREMENT NEEDS (REV)	38206	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 328 INVESTMENTS (REV)	38207	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 330 FUNDAMENTALS OF ESTATE PLNG (REV)	38210	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 331 BUS OWNERS/PROFESSIONALS (REV)	38211	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 332 FINANCIAL PLANNING (REV)	38212	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 334 ESTATE PLANNING APPLICATIONS (REV)	38208	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 336 FIN DECISION AT RETIREMENT (REV)	38213	30
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 340 MNGED CARE/OTHER HLTH INS (REV)	38214	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 341 SELECTED RETIREMENT (REV)	38222	27
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 342 EXECUTIVE COMPENSATION (REV)	38223	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HS 344 ADVANCED MANAGED CARE (REV)	38226	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	KUGLER 3 DIST PLAN FOR QUAL RET PLAN	37241	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	KUGLER 4 ESTATE PLAN FOR RET DIST I	37267	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LUTC 201 EXPLORING PERSONAL MARKETS REV	39886	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LUTC 202 MEETING CLIENT NEEDS REV	39885	30
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LUTC 211 DISABILITY INCOME REV	39884	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LUTC 252 EMPLOYEE BENEFITS REV	39883	29
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LUTC 255 LONG-TERM CARE	37071	24
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LUTC 261 RETIREMENT PLANNING REV	39882	25
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LUTC 271 FOUNDATIONS OF ESTATE PLANNING REV	39881	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LUTC 601 PIECING TOGETHER THE ETHICAL PUZZLE	39877	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LUTC 611 CHARTING AN ETHICAL COURSE REV	39879	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LUTC 612 CHARTING AN ETHICAL COURSE FOR THE M	39878	12
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TECHNIQUES FOR MEETING CLIENT NEEDS	40511	30

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**0063 AMERICAN COLLEGE (THE)**

270 BRYN MAWR AVENUE  
BRYN MAWR, PA 19010-2196

Contact: CHARLES H ROGERS

at: (610) 526-1178

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNDERSTANDING THE OLDER CLIENT	40453	30

**0173 AMERICAN EDUCATION SYSTEMS**

7711 AUBURN  
UTICA, MI 48317

Contact: JAMES T. CRESSWELL

at: (586) 726-6339

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ADVANCED COMMERCIAL LINES	38064	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	AGENCY OPERATIONS	38915	1
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	AGENCY OPERATIONS III REV	37800	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ALL ABOUT MEDICARE REV	38033	13
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ANNUITIES & RETIREMENT PLANNING, 2002	37019	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ANTI-MONEY LAUNDERING	38914	1
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	AUTO ESSENTIALS REV	37797	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BONDING PRINCIPLES/PRACTICE 2002	36800	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	BUSINESS INS-CORPORATION, 2002	37026	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BUSINESS MANAGEMENT, 2003 (REV)	38342	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL FIRE UNDERWRITING REV	38240	16
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL GENERAL LIABILITY INSURANCE	38916	1
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL LINES I REV	37867	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL LINES II REV	37868	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL LINES III REV	37869	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	COMPREHENSIVE DEFERRED COMP REV	38243	10
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CREATING VALUE THROUGH FINANCIAL MANAGEMENT	38917	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	DEFERRED COMPENSATION, 2002	37035	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	DISABILITY INCOME, 2002	37018	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	EMPLOYEE DISHONESTY/CRIME INS, 2002	37030	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	EMPLOYMENT LAW	38918	3

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#### 0173 AMERICAN EDUCATION SYSTEMS

7711 AUBURN  
UTICA, MI 48317

Contact: JAMES T. CRESSWELL

at: (586) 726-6339

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	EMPLOYMENT PRACTICES/LIABILITY, 2002	37027	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING - BASICS	38920	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLANNING TOOLS	36547	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS & CUSTOMER SERVICE REV	38038	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS & THE SALE REV	38071	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ETHICS AND THE INSURANCE AGENCY	35707	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS FOR INSURANCE PROFESSIONALS - BASIC	38921	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ETHICS REN	40809	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	EVALUATING FINANCIAL PERFORMANCE	38919	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	FILLING THE GAP/MEDICARE SUPP., 2002	37032	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FINANCIAL PLANNING FOR BABY BOOMER CLIENT REV	38039	14
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	FRATERNAL INSURANCE REV	36801	1
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	GETTING IT ISSUED REV	38043	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	GROUP LIFE AND HEALTH, 2002	37074	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GROUP LIFE INSURANCE HANDBOOK REV	38044	14
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HEALTH AND WELFARE PLANS, 2002	37073	4
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HEALTH CONTINUATION/COBRA, 2002	37033	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	HOMEOWNERS ANALYSIS REV	37975	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	HOMEOWNERS COVERAGE GUIDE, 2ND ED REV	39527	21
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	INSURANCE MARKETS, 2002	37034	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURERS RESPONSIBILITY/ AGENTS, 2002	37028	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURING THE LEASE EXPOSURE REV	38236	30
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURING TO VALUE REV	38235	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	JOB RELATED INJURIES, 2002	37021	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	LEGAL LIABILITY EXPOSURES, 2002	37022	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE AND HEALTH INSURANCE REV	38113	22
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE INS CONCEPTS, 2002	37036	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE CONCEPTS I	37204	14
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE HANDBOOK, 2ND ED. REV	38072	22
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE HANDBOOK, 3RD ED REV	39543	30

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# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0173 AMERICAN EDUCATION SYSTEMS

7711 AUBURN  
UTICA, MI 48317

Contact: JAMES T. CRESSWELL

at: (586) 726-6339

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	LONG TERM CARE, 2002	37160	4
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MANAGED CARE/GROUP HEALTH HNDBK REV	38068	30
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	MANAGED HEALTH CARE, 2002	37024	4
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	NURSING HOME INS., 2002	37029	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL AUTO COVERAGE GUIDE REV	38234	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL AUTO POLICY REV	37976	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PERSONAL LINES OF PROPERTY COV. 2002	36797	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRACTICING FINANCIAL PLANNING	37877	30
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRINCIPLES OF LIFE AND HEALTH, 2ND ED REV	41046	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRINCIPLES OF LIFE AND HEALTH, 2ND ED. REV	37969	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PRINCIPLES OF P/C, SPECIAL	38061	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PRINCIPLES OF PROPERTY/CASUALTY, 2ND ED. REV	37870	30
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	PROBATE COURT/TRUSTS	36582	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PROPERTY COVERAGE-COMMERCIAL, 2002	37023	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RESPONSIBILITIES OF INS. AGENTS	36548	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	RETIREMENT PLANNING, 2003	37662	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RISK FINANCING 2002	36798	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RISK MANAGEMENT 2002	36799	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	SENIOR CITIZENS NEEDS, 2002	37025	4
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	SOCIAL SECURITY MANUAL REV	38047	24
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	THE ANNUITY HANDBOOK, 3RD EDITION	38034	12
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS & TECH / FINANCIAL PLNG 6 ED REV	36854	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS & TECH OF CHARITABLE PLNG REV	40155	18
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS & TECH OF EMPL BEN & RET. PLNG 8TH	39175	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS & TECH OF ESTATE PLANNING 12th ED REV.	40231	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS AND TECH OF CHARITABLE PLNG	35748	18
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS/TECH OF LIFE INS. PLNG.	38049	30
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	UMBRELLA/EXCESS INS. POLICIES 2002	36803	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	UNDERWRITING PRINCIPLES, 2002	36802	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE ANNUITIES REV	38051	5

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# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0173 AMERICAN EDUCATION SYSTEMS**

7711 AUBURN  
UTICA, MI 48317

Contact: JAMES T. CRESSWELL

at: (586) 726-6339

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE LIFE ESSENTIALS REV	38052	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WINNING BY THE RULES (REV)	38695	16

**0530 AMERICAN FINANCIAL MKTNG INC**

9220 BATH LAKE RD  
SUITE 250  
MINNEAPOLIS, MN 55428

Contact: RODNEY PRAHL

at: (763) 593-0905

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	NOW IS THE TIME CE, 2004	40379	2

**0627 AMERICAN GUARANTY & TRUST**

121 CONTINENTAL DRIVE  
SUITE 208  
NEWARK, DE 19713

Contact: ROD GARRISON

at: (302) 456-4506

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	TRUST PLANNING FOR INDIVIDUALS	38187	3

**0606 AMERICAN HOME ASSURANCE CO.**

ONE TOWNE SQUARE  
SUITE 1850  
SOUTHFIELD, MI 48076

Contact: CHARLES F DENNIS

at: (248) 386-8701

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	"WHAT THE EXPERTS HAVE TO SAY"	37290	3

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0394 AMERICAN INSURANCE MARKETING AND SALES SOCIETY (AIMS)**

P.O. BOX 35718

RICHMOND, VA 23235

Contact: KITTY AMBERS

at: (804) 674-6466

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	IMPLEMENT FOR SUCCESS (CPIA 2)	40549	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	POSITION FOR SUCCESS (CPIA 1)	40548	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	SUSTAIN SUCCESS (CPIA 3)	40550	7

**0625 AMERICAN SAFETY COUNCIL, INC d/b/a AFFORDABLE CE-USA**

5125 ADANSON ST.

STE 500

ORLANDO, FL 32804

Contact: ROBERT W PROECHEL

at: (877) 698-3395

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITY & LIFE PRINCIPLES	37977	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	BASICS OF P&C INS. FOR DWELLINGS	37981	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUY-SELL & ANNUITY	37980	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	HEALTH & LIFE CONCEPTS	37978	11
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	HOMEOWNERS & AUTOMOBILE INSURANCE	37982	9
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MEDICARE, LTC & DISABILITY INS.	37979	9
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	UMBRELLA & WATERCRAFT INSURANCE	37983	6

**0359 AMERICAN SKANDIA**

1 CORPORATE DRIVE

BOX 883

SHELTON, CT 06484

Contact: KRIS WALEWSKI

at: (800) 628-6039 ext 53864

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ADVANCED CONCEPTS ON VA RETIREMENT INCOME PLA	39130	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ADVANTAGES OF VARIABLE ANNUITIES FOR LONG-TER	39647	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ANNUITY CONTRACT STRUCTURE	38457	1

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# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

0359 **AMERICAN SKANDIA**

1 CORPORATE DRIVE  
BOX 883  
SHELTON, CT 06484

Contact: KRIS WALEWSKI

at: (800) 628-6039 ext 53864

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ASSET ALLOCATION AND INCOME DISTRIBUTION STRA	40714	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	CHARITABLE REMAINDER TRUST REV	38256	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLANNING REV	38257	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	HOW THE CURRENT ECONOMY EFFECTS ANNUITY REV	38259	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INVESTMENTS AND TAXATION REV	38258	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	MANAGING RISK IN YOUR VARIABLE ANNUITY PORTFO	39129	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	MAXIMIZING THE NEW MINIMUM REQUIRED DISTRIBUT	39646	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SECTION 529 PLANS (REV)	38348	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE ART AND SCIENCE OF BEING A 21ST CENTURY	40555	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE TRUTH ABOUT TRUSTS	37750	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	VARIABLE IMMEDIATE ANNUITIES REV	38255	1

0110 **ANBC, INC.**

1333 EL CAMINO DRIVE  
P.O. BOX 937  
PEKIN, IL 61554

Contact: PAUL J CROSS

at: (309) 346-4890

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ANBC ANNUITY COURSE	39238	4

0209 **ANDERSON BROTHERS STEAMATIC**

4900 EAST FULTON  
ADA, MI 49301

Contact: DENNIS ANDERSON

at: (616) 949-2453

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AFTERMATH TO FIRE DAMAGE REV	39267	3

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0209 ANDERSON BROTHERS STEAMATIC**

4900 EAST FULTON

ADA, MI 49301

Contact: DENNIS ANDERSON

at: (616) 949-2453

<u>Life</u>	<u>HIth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AFTERMATH TO WATER MITIGATING THE LOSS REV	39266	3

**0064 AON CORP.**

200 E RANDOLPH ST., 8 WEST

CHICAGO, IL 60601

Contact: LINDA CRISANTI

at: (312) 381-3526

<u>Life</u>	<u>HIth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURANCE ISSUES FORUM-2004	40116	15
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	INTERMEDIATE UNDERWRITING	37692	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INTERNATIONAL BUSINESS UPDATE REN	40516	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PREMIUM FINANCE PROGRAM	39358	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	STOP LOSS	40248	4

**0565 ARMTECH - INSURANCE SERVICES INC.**

5102 - 29TH DR.

STE B

LUBBOCK, TX 79407

Contact: Christie Bracey

at: (800) 335-0120

<u>Life</u>	<u>HIth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2004 FALL AGENT UPDATE	37694	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2004 SPRING AGENT UPDATE	39138	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2005 FALL AGENT UPDATE	40563	6

# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0648 ASI RISK MANAGEMENT INC.**

PO BOX 470  
1 ASI DRIVE  
FINDLAY, IL 62534

Contact: ANGELA DURBIN

at: (217) 459-2836

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2004 SPRING UPDATE TRAINING	39414	8

**0217 ASSOCIATION MANAGEMENT OF MICHIGAN**

6534 CLAY AVENUE S.W.  
GRAND RAPIDS, MI 49548

Contact: JANE OWEN

at: (616) 698-7787

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BACK TO BASICS	40522	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	COLLEGE FUNDING	39252	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	DYNAMICS OF TRUSTS	40751	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	EXCITING TIMES FOR QUALIFIED PLANS	37912	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE INSURANCE STRATEGIES	40795	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	MANAGING VARIABLE PRODUCTS	37309	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PLANNING FOR SUDDENLY WEALTHY	38586	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	WHEN THE HONEYMOON IS OVER	36959	2

**0327 ASSOCIATION OF PROFESSIONAL INS. AGENTS**

4550 CASCADE ROSE  
#205B  
GRAND RAPIDS, MI 49546

Contact: PETER JAMES

at: (616) 454-4461

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ADD. INSUREDS & CERTIFICATES OF INS	39474	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BUSINESS INCOME	39475	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BUSINESS PRACTICES MANUAL WORKSHOP	38372	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	E & O PROTECTION	38373	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	E&O LOSS PREVENTION	37238	4

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0327 ASSOCIATION OF PROFESSIONAL INS. AGENTS**

4550 CASCADE ROSE

#205B

GRAND RAPIDS, MI 49546

Contact: PETER JAMES

at: (616) 454-4461

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	HARD MARKET TOOLBOX	39455	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	LEASES & CONTRACTS V. INSURANCE	39476	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	MANAGEMENT REPORTING	39456	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PERSONAL LINES-LIABILITY COVERAGES	39454	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PERSONAL UMBRELLAS	39453	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PROTECTING YOUR AGENCY BEYOND E & O	38371	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	STRATEGIC SCANNING	39457	3

**0567 ASSOCIATION OFFICE**

3565 HAVENHURST BLVD

PO BOX 140666

TOLEDO, OH 43614

Contact: MARYANN PONTIUS

at: (419) 381-1717

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ADVISING THE DIVORCING CLIENT	37107	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ASSET PROTECTION & PRESERVATION	38477	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BACK TO BASICS: QUANTIFYING THE LIFE INSURANC	40632	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	COLLEGE FUNDING: WHAT FINC'L PROFE NEED TO	39588	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	EXCITING TIMES FOR QUALIFIED PLANS	38447	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LOVE OF THE LAND "PRESERVING FAMILY LANDS" RE	38511	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	MANAGING VARIABLE PRODUCTS	37740	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PRESERVING FAMILYLANDS "SUCCESSION PLANNING	38512	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SOCIAL SECURITY:DETERMINING BENEFITS & CALCUL	40488	2

# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0654 BENEFIT ADMINISTRATIVE SERVICES INTERNATIONAL CORP**

9246 PORTAGE INDUSTRIAL DRIVE

PORTAGE, MI 49024

Contact: SHARON MARZOLF

at: (269) 327-1922 ext 227

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	B.A.S.I.C. COBRA	40752	2
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	B.A.S.I.C. HIPPA	40133	2
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	CONSUMER DRIVEN HEALTHCARE OPTIONS	39663	2

**0012 BISYS EDUCATION SERVICES**

1100 CIRCLE 75 PARKWAY, #1300

ATLANTA, GA 30339

Contact: Ed Clark

at: (800) 241-9095 ext 6138

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ACCOUNT MAINTENANCE REV	38413	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ADVANCE PLANNING FOR SENIOR NEEDS 2ND ED. REV	38414	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ADVANCED ANNUITIES TRAINING COURSE 1ST ED. RE	38415	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ADVANCED IRA ISSUES	37690	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES FOR TODAY'S INVESTOR REV	38418	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITY CONCEPTS - 2ND ED. REV	38417	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ASSET ALLOCATION	37677	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS CONTINUATION TRAINING COURSE 2ND ED.	37866	19
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	BUSINESS INCOME COV 1ST ED. REV	38416	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS INSURANCE BASICS 2ND EDITION (REV)	38323	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS INSURANCE CONCEPTS 9TH ED (REV)	38329	22
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BUY-SELL AGREEMENTS	39136	1
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CLAIM EVALUATION / SETTLEMENT 1ST ED (REV)	38326	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CLAIM INVESTIGATION (REV)	38327	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CLAIM STATEMENTS 2ND EDITION (REV)	38325	11
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMM GEN LIABILITY COV 7TH ED	37682	17
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMM. INLAND MARINE COV 4TH EDITION	37674	16
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL AUTO COVERAGE 7TH ED (REV)	38336	19
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL AUTO COVERAGE 8TH EDITION	39742	19

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0012 BISYS EDUCATION SERVICES

1100 CIRCLE 75 PARKWAY, #1300

ATLANTA, GA 30339

Contact: Ed Clark

at: (800) 241-9095 ext 6138

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL AUTO RATING 5TH EDITION (REV)	38341	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL CRIME COVERAGE 5TH ED (REV)	38338	14
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL PROPERTY COVERAGE 4TH ED (REV)	38339	16
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL PROPERTY COVERAGE 5TH REV	41073	19
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL PROPERTY RATING 8TH ED (REV)	38337	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	COMMUNICATIONS WITH THE PUBLIC (REV)	38340	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISABILITY INCOME CONCEPTS (REV)	38335	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	DWELLING COVERAGE 3RD EDITION (REV)	38334	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	EQUITY INDEX ANNUITIES - 2ND ED.	37862	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING CONCEPTS 9TH ED (REV)	38332	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING TRAINING COURSE 11TH ED (REV)	38333	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICAL PRACTICES 2ND EDITION (REV)	38331	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS	38181	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS AT WORK - 1ST EDITION (REV)	38330	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS FOR GEN. SEC. REG. REPS	37684	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS FOR PACKAGED PRODUCTS SALES	37679	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	EXECUTIVE BONUS, DEFERRED COMPENSATION & SPLI	39135	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FINANCIAL PLANNING PROCESS COURSE 7TH REV	38425	24
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	FINANCIAL PRODUCTS TRAINING COURSE - 5TH ED.	38427	12
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	GROUP INSURANCE 6TH EDITION REV	38426	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INDIVIDUAL RETIREMENT ACCOUNTS 5TH ED	37683	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE ETHICS / CONSUMER PROTECTION (REV)	38411	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE ETHICS/CONSUMER PROTECTION REV	37858	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE FRAUD AWARENESS 3RD EDITION (REV)	38410	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE PACKAGE FOR SMALL BUS REV	38424	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURANCE PACKAGES/SMALL BUS 3RD ED REV	39672	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO ADVANCED MARKETS - 3RD ED REV	38423	9
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO LIFE INSURANCE REV	38393	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	KEY EMPLOYEE REV	37857	5

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# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

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#### 0012 BISYS EDUCATION SERVICES

1100 CIRCLE 75 PARKWAY, #1300

ATLANTA, GA 30339

Contact: Ed Clark

at: (800) 241-9095 ext 6138

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	LEGAL CONCEPTS/DOCTRINES - 2ND ED. REV	38397	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIVING TRUST CONCEPTS	37691	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG - TERM CARE	37688	6
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE 5TH EDITION REV	41074	7
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MANAGED CARE STRATEGIES - 2ND ED. REV	38398	9
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MEDICAL SAVINGS ACCOUNTS	37680	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MEDICARE/MEDIGAP - 7TH ED. REV	38396	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	MUTUAL FUNDS	37685	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	MUTUAL FUNDS CONCEPTS - 2ND ED. REV	38394	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	NEEDS ANALYSIS 3RD EDITION REV	38395	13
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	NEGOTIATION SKILLS REV	38399	9
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PENSION PLANNING CONCEPTS - 3RD ED. REV	38404	11
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL AUTO COVERAGE - 4TH EDITION REV	38403	9
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL AUTO RATING 3RD ED. REV	38407	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL INLAND MARINE & WATERCRAFT REV	37861	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRINCIPALS OF ASSET MANAGEMENT 1ST ED. REV	38405	14
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRODUCER'S GUIDE TO MARKET CONDUCT (REV)	38408	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	QUALIFIED AND NONQUALIFIED PLANS 2ND EDITION	39122	11
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	REINSURANCE BASICS REV	37859	9
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLANNING 3RD EDITION (REV)	38412	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	RETROSPECTIVE RATING REV	37860	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	SARBANES-OXLEY AND YOU	40137	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SCUDDER-FINANCIAL PLANNING WITH ANNUITIES REV	38431	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SECTION 529 PLANS 1ST ED REV	38429	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SERIES 65	37681	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SERIES 6 - CBT	37687	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	SERIES 63 CBT (REV)	38409	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SERIES 7	37676	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	STRETCH DIST FROM IRA'S AND NON-QUAL ANNUITI	39756	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SUITABILITY STANDARDS FOR LIFE INSURANCE REV	38400	11

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## Continuing Education Courses

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#### 0012 BISYS EDUCATION SERVICES

1100 CIRCLE 75 PARKWAY, #1300  
ATLANTA, GA 30339

Contact: Ed Clark

at: (800) 241-9095 ext 6138

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	THE CASE ANALYSIS	39234	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE FACTS FINDING PHASE	39230	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	TRADITIONAL IRA'S	37686	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TRADITIONAL LIFE INSURANCE REV	38419	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	UMBRELLA LIABILITY COVERAGE - 2ND ED. REV	38421	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNAUTHORIZED ENTITIES	39376	1
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	UNDERWRITING BASICS - 3RD EDITION REV	38430	14
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNIVERSAL LIFE BASICS - 3RD EDITION REV	38422	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE CONTRACTS - 3RD EDITION REV	38402	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE LIFE INSURANCE	38782	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE UNIVERSAL LIFE BASICS - 3RD ED. REV	38401	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WE'RE ALL ACCOUNTABLE 1ST EDITION (REV)	38406	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WORKERS COMPENSATION COVERAGE - 3RD REV	38428	9
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WORKERS COMPENSATION RATING 6TH ED	37627	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ZURICH ADVANCED PLAN'G SENIOR NEEDS	37689	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ZURICH-BUSINESS INSURANCE CONCEPTS	37678	4

#### 0410 BLUE CROSS BLUE SHIELD OF MICHIGAN

53200 GRAND RIVER - L813  
NEW HUDSON, MI 48165

Contact: MICHELE GLADANY

at: (248) 486-2221

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	AGING AND HEALTHCARE	39133	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	BLUE CARE NETWORK REV	38030	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	BLUE CHOICE POINT OF SERVICE REV	38029	2
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	COBRA REV	38022	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	CONSUMER DRIVEN HEALTH CARE PLANS REV	40584	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HEALTH CARE FRAUD & ABUSE REV	38028	2

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0410 BLUE CROSS BLUE SHIELD OF MICHIGAN**

53200 GRAND RIVER - L813

NEW HUDSON, MI 48165

Contact: MICHELE GLADANY

at: (248) 486-2221

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HEALTH CARE RATING AND FINANCE REV	40134	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HISTORY OF AMERICAN LABOR MOVEMENT	39132	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	MANAGED TRADITIONAL PRODUCTS REV	38025	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	MEDICARE, SUPPLEMENTAL & MED. SEC. PAYER REV	38027	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	PREFERRED PROVIDER ORGANIZATION REV	38026	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	PRESCRIPTION BENEFIT MANAGEMENT REV	38024	3

**0131 BROKERS LICENSE SERVICES, INC.**

144 EAST 37TH STREET

NEW YORK, NY 10016

Contact: BARBARA HARVEY

at: (212) 679-4600

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	A TOTAL NEEDS APPROACH TO INS. PLANNING REV	38115	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ADV MARK MAN AND ORI/ADV MAR ONLINE	35977	16
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES & PENSION PLANS REV	40314	11
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISABILITY INCOME TRAINING REV	38119	10
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING	38770	12
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE & FINANCIAL SECURITY REV	40313	9
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE & ITS APPLICATIONS REV	40312	25
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLANNING PRINCIPLES REV	38120	13
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SINGLE NEEDS ONLINE	36193	6

# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0633 BUSINESS ENTERPRISE INSTITUTE**

650 S. CHERRY ST.  
SUITE 1100  
DENVER, CO 80236

Contact: ANGELA DELPONTE

at: (303) 376-6012

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BOOT CAMP FOR ADVISORS	38766	16

**0393 C.E.I.S.**

6549 INDUSTRIAL AVENUE  
PORT RICHEY, FL 34668

Contact: EDWARD J HULSE

at: (727) 849-7698

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES (REV)	38313	10
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS LIFE INSURANCE (REV)	38317	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL & PROFESSIONAL LIABILITY (REV)	38320	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL BUSINESS INSURANCE (REV)	38321	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CONCEPTS & COVERAGES OF LIFE & HEALTH (REV)	38315	7
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISABILITY INSURANCE (REV)	38316	12
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING (REV)	38318	16
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	HEALTH INSURANCE (REV)	38319	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	HOMEOWNERS INSURANCE POLICY (REV)	38312	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INLAND MARINE COVERAGE (REV)	38311	15
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE COVERAGE (REV)	38309	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL AUTO COVERAGE (REV)	38310	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL AUTO INSURANCE POLICY (REV)	38308	11

# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0386 CANNON FINANCIAL INSTITUTE

649-4 S. MILLEDGE AVENUE

P.O. BOX 6447

ATHENS, GA 30605

Contact: MELANIE BRYANT

at: (706) 353-3346

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PRIVATE BANKING SCHOOL 1	40985	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PRIVATE BANKING SCHOOL II	40986	30

#### 0607 CAPE EDUCATION

PO BOX 169

BUCKINGHAM, VA 23921

Contact: JERRI D THOMAS

at: (434) 969-3000 ext 126

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	COMMERCIAL PROPERTY	37744	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CONFLICT RESOLUTIONS	37747	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CURRENT TOPICS IN FRAUD AND BAD FAITH	37748	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ENVIRONMENTAL ISSUES AFFECTING THE INSURANCE	40266	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ERRORS AND OMISSIONS INSURANCE	37302	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLANNING FOR THE 21ST CENTURY	40267	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS FOR THE FIELD OF INSURANCE	37615	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	EVERYDAY LAW FOR INSURANCE AGENTS	37618	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	GETTING THE POLICY ISSUED	37742	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	GROUP INSURANCE CONCEPTS	37624	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	HOMEOWNERS INSURANCE COVERAGE	37620	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE AS A SOCIAL INSTRUMENT	37617	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURANCE FRAUD PROBLEMS AND PREVENTIONS	40270	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE FRAUD PROBLEMS/PREVENTIO	37622	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE AND HEALTH GALLERY	37614	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE	37619	8
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	LONG TERM CARE: A COMPREHENSIVE REVIEW	40265	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	MEDICAL PRIVACY ISSUES	37741	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PC BUSINESS ISSUES AND AUTOMOBILE COVERAGE	40268	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL AUTOMOBILE INSURANCE BASI	37621	6

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## Continuing Education Courses

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#### 0607 CAPE EDUCATION

PO BOX 169

BUCKINGHAM, VA 23921

Contact: JERRI D THOMAS

at: (434) 969-3000 ext 126

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	PRINCIPLES OF GROUP INSURANCE	38176	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PROFESSIONAL ETHICS AND SALES CONDUCT FOR AGE	40269	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLANNING: A KEY OF SOUND	37623	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	RETIREMENT PLANS	37746	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RISK MANAGEMENT	37743	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	UNDERWRITING: WRITE IT RIGHT	37616	7

#### 0557 CE CREDITS

5059 NEWPORT AVE

#209

SAN DIEGO, CA 92107

Contact: MICHAEL LUSTIG

at: (800) 729-0440

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	AGENT ETHICS AND RESPONSIBILITIES REV	39269	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS CONTINUATION INSURANCE REV	39270	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CONCEPTS OF DISABILITY INCOME INSURANCE REV	39271	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE LAW IN THE UNITED STATES REV	39272	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	LAW AND THE INSURANCE CONTRACT REV	39273	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	LEGAL CONCEPTS OF INSURANCE REV	39274	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE, ACCIDENT & HEALTH INS. IN U.S. REV	39275	15
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE INSURANCE IN THE U.S. REV	40424	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	POLICY PREMIUM LAWS IN AMERICA REV	39276	15

# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0636 CENTURY COLLEGE**

3300 CENTURY AVE N.  
WHITE BEAR LAKE, MN 55110

Contact: JANET MULFORD

at: (651) 779-5775

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AUTOGLASS REPLACEMENT & REPAIR: THE REAL ISSUE	38882	4

**0622 CEU.COM**

122 COURT ST  
#201  
NEW HAVEN, CT 06511

Contact: NEAL GERSONY

at: (800) 295-9010

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES	37760	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	BUSINESS OWNERS POLICY	37766	14
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL PROPERTY	37769	21
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISABLING LOST INCOME	37770	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	E COVERAGE FOUNDATIONS & ISSUES	37772	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING I	37763	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING II	37764	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS & THE INSURANCE INDUSTRY	37761	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	GROUP LIFE INSURANCE BASICS	37771	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INTRODUCTION TO HOMEOWNERS	37910	16
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INTRODUCTION TO PERSONAL AUTO	38367	16
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE INSURANCE	40762	24
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MANAGED CARE & GROUP HEALTH	37767	24
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	MANAGEMENT PROCESS FOR THE INSURANCE PROFESSION	37765	21
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SOCIAL SECURITY, MEDICARE, MEDICAID	40764	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNDERSTANDING FINANCIAL MARKETS	37762	12
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WORKERS COMPENSATION	37768	10

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#### 0599 CLEB INSURANCE SERVICES

PO BOX 1219

LAKEVILLE, MA 02347

Contact: LOUIS GARAFALO

at: (508) 947-9309

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNDERSTANDING HEALTH INS REIMBURSE	37137	7
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNDERSTANDING PHARMACY INSURANCE	38370	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNDERWRITING GROUP HEALTH INS	37136	7

#### 0093 CLIENTELL

18109 PRAIRIE AVENUE

TORRANCE, CA 90504

Contact: Heather MacKenzie

at: (310) 921-9635

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	A LIFETIME SOLUTION, IMMEDIATELY	38385	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	AFTER THE LAST PAYCHECK	38392	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	AN INNOVATIVE LOOK AT VA'S	38377	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ANNUITY HISTORY & OVERVIEW	38388	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BASICS OF VUL INSURANCE	38387	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BRIDGING THE RETIREMENT SAVINGS GAP	38386	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BUILD ENDURANCE FOR MKT VOLATILITY	37802	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	DOING IT RIGHT THE FIRST TIME	37751	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	EASY RIDERS-MAXIMIZING THE DEATH BEN	38453	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	EXTENDING THE IRA	37407	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	GENERATIONAL GIFTING - NON-QUALIFIED	37304	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	GENERATIONAL GIFTING - QUALIFIED	37268	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INDIVIDUAL(K) A NEW WAY TO SAVE	37310	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INTRODUCTION TO VARIABLE ANNUITIES	38389	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INVESTING PHASES FOR VA'S	38384	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	IRC SECTION 1035 EXCHANGES	38382	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	IRC SECTION 1035 EXCHANGES: ADVANCED	39241	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	IT'S A MATTER OF LIFE & DEATH	38383	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE, DEATH, TAXES	38379	3

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18109 PRAIRIE AVENUE  
TORRANCE, CA 90504

Contact: Heather MacKenzie

at: (310) 921-9635

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ON THE ROAD TO DOW 100,00 W/ VA'S	38376	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PLANNING/ RETIREMENT DIST.	38381	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	RETIREMENT ASSET MGMT: DIST PHASE	39224	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE GENERATIONAL IRA	38380	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	TO DEFER OR NOT TO DEFER	38390	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	UNDERSTAND THE \$4.5 T QUAL PLAN MKT	37161	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	UNTYING THE CONTRACT STRUCTURE KNOT	37062	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	USE OF ANNUITIES IN TRUSTS	37085	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	VARIABLE UNIVERSAL LIFE MADE EASY	38391	1

#### 0307 COACH'S CARPET CARE INC

2643 E MICHIGAN AVE  
YPSILANTI, MI 48198

Contact: Jim Love

at: (888) 462-6224 ext 302

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ADVANCED FIRE DAMAGE RESTORATION REV	40807	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ADVANCED WATER DAMAGE RESTORATION REN	41097	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	MOLD PREVENTION AND REMEDIATION	37200	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	REDUCING COSTS THROUGH RESTORATION (REV)	38686	3

#### 0089 COLLEGE FOR FINANCIAL PLANNING

6161 S. Syracuse Way  
Greenwood Village, CO 80111

Contact: LAUREN DELL

at: (800) 237-9990 ext 4830

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	2002-2003 AUDIO CONFERENCE TRACK 2 "ESTATE PL	38097	14

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#### 0089 COLLEGE FOR FINANCIAL PLANNING

6161 S. Syracuse Way  
Greenwood Village, CO 80111

Contact: LAUREN DELL

at: (800) 237-9990 ext 4830

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	2002-2003 AUDIO CONFERENCE TRACK 3 "RETIREMEN	38754	14
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	2003 AUDIO CONFERENCE: FINANCIAL PLN'G	37422	12
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	AAMS-ACCREDITED ASSET MANAGEMENT SPECIALIST	39149	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CFP 1-FINANCIAL PLANNING PROCESS & INSURANCE	39151	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CFP 2 - INVESTMENT PLANNING	39155	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CFP 3-INCOME TAX PLANNING	39150	26
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CFP 4-RETIREMENT PLANING	39153	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CFP 5-ESTATE PLANNING	39152	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CMFC-CHARTERED MUTUAL FUND COUNSELOR	39148	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CRPC-CHARTERED RETIRE PLNG COUNSELOR	39147	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CRPS-CHARTERED RETIRE PLAN SPECIALIST	39146	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RP-REGISTERED PARAPLANNER(FFPN)	39145	30

#### 0616 CONCENTRA HEALTH SERVICES, INC.

5080 SPECTRUM DRIVE  
SUITE 401, WEST TOWER  
ADDISON, TX 75001

Contact: DANA POLLARD

at: (972) 364-8031

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	"DISABILITY PREVENTION WITH WORK COMPENSABLE	38866	1
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	"MANAGING WORKPLACE INJURIES'	39299	1
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	"PHYSICAL THERAPY: EVALUATING THERAPY PROGRAM	39320	1
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	NEW MEDICAL MODEL FOR WORK RELATE	37556	1

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### Providers Offering Courses Open to the Public

0588 **CONNIE L. WAGNER, CLU, CHFC**

C/O WOMAN'S LIFE INS SOCIETY

1338 MILITARY STREET

PORT HURON, MI 48060

Contact: CONNIE L WAGNER

at: (800) 521-9292

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ANNUITY CONCEPTS REV	41081	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURANCE ETHICS REN	40753	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE INSURANCE TODAY	40211	2

0057 **COUZENS, LANSKY, FEALK, ELLIS, ETC, P.C.**

39395 W. 12 MILE ROAD #200

P.O. BOX 9057

FARMINGTON HILLS, MI 48333

Contact: SHARON NEWMAN

at: (248) 489-8600

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ADVANCED ESTATE PLANNING REV	39115	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BASIC ESTATE PLANNING REV	39116	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BUSINESS/ ESTATE PLG FOR FAMILY BUS REV	39120	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BUY SELL AGREEMENTS REV	39114	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	COMMON MISTAKES IN ESTATE PLANNING REV	39117	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE AND TAX PLANNING UPDATE	38848	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	IRREVOCABLE LIFE INSURANCE TRUSTS REV	39118	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SPLIT DOLLAR/EMPLOYEE FRINGE BENEFIT REV	39119	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	USING LIFE INSURANCE - ESTATE PLAN REV	39121	2

0506 **COVENTRY CENTER FOR FINANCIAL PROFESSIONALS**

7111 VALLEY GREEN ROAD

FORT WASHINGTON, PA 19034

Contact: ALAN H BUERGER

at: (877) 836-8300

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE SETTLEMENTS AND POLICY VALUATION	39331	1

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#### 0506 COVENTRY CENTER FOR FINANCIAL PROFESSIONALS

7111 VALLEY GREEN ROAD  
FORT WASHINGTON, PA 19034

Contact: ALAN H BUERGER

at: (877) 836-8300

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE SECONDARY MARKET FOR LIFE INSURANCE: NEW	40798	1

#### 0147 COX, HODGMAN & GIARMARCO

101 W. BIG BEAVER  
SUITE 1000  
TROY, MI 48084

Contact: JULIUS H. GIAMARCO

at: (248) 457-7200

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ADV ESTATE PLANNING OPPORTUNITIES	40244	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ADVANCED CHARITABLE ESTATE PLANNING REV	39888	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	CARRY OVER BASIS AFTER 2001 ACT REV	40019	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	DEFENSIVE ESTATE PLANNING REV	40405	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLANNING AFTER THE ACT (REV)	38445	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FIVE LEVELS OF ESTATE PLANNING (REV)	38443	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	IRA DISTRIBUTION RULES BASIC REV	39887	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	IRA DISTRIBUTION RULES: ADVANCED REV	40406	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	IRC SECTION 412 i BENEFIT PLANS REV	40018	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	KEEPING FAMILY BUSINESS IN FAMILY (REV)	38444	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	NONQUALIFIED DEFERRED COMP BASIC REV	39558	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	NONQUALIFIED DEFERRED COMP. ADV REV	39559	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	RECENT DEVELOPMENTS IN EST PLANNING	37561	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SPLIT DOLLAR LIFE INS. ARRANGEMENTS REV	39557	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	TECHNIQUES IN ADV. ESTATE PLANNING (REV)	38442	4

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## Continuing Education Courses

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#### 0004 DEARBORN FINANCIAL INSTITUTE

30 S WACKER DR #2500

CHICAGO, IL 60606

Contact: TRACY LAYNE

at: (312) 836-4400 ext 4679

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	2002 BUSINESSOWNERS POLICY	41091	12
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	401 (K) PLANS REV	39777	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	403 (b) PLANS REV	40162	9
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ADVANCED MARKETS AND BUSINESS SOLUTIONS (REV)	38357	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	AGENTS & ETHICS	40183	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ALL ABOUT ANNUITIES	40193	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ALL ABOUT QUALIFIED PLANS	40186	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANALYZING BUSINESS FINANCIAL STATEMENT	40398	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES (REV) (Self-Study)	38691	13
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ANNUITIES 101 REV (CLASSROOM)	38989	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES TODAY REV	38608	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANTI-MONEY LAUNDERING FUNDAMENTALS	39221	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ASSET ALLOCATION IN VARIABLE REN	40566	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ASSET ALLOCATION IN VARIABLE REV CLASSROOM	40129	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BASICS OF ASSET ALLOCATION (REV)	38345	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BASICS OF ESTATE PLANNING REV	38609	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BUILDING CLIENT WEALTH	39073	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUILDING CLIENT WEALTH REV	40123	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	BUSINESS INCOME COVERAGE	40860	12
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS INSURANCE REV	38146	29
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS INSURANCE, 8TH EDITION 2004 REV	40863	21
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS SUCCESSION PLANNING REV	38144	9
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUY SELL FUNDING WITH PROFIT REN	40569	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CHARITABLE GIVING REV	38143	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL AUTO	41037	18
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL GENERAL LIABILITY SELF STUDY	37726	12
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	COMMERCIAL GENERAL LIABILITY EXPLAINED CLASSR	40168	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	COMMERCIAL LIABILITY PRINCIPLES	40174	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	COMMERCIAL PROPERTY INSURANCE	40173	4

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CHICAGO, IL 60606

Contact: TRACY LAYNE

at: (312) 836-4400 ext 4679

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	COMMERCIAL PROPERTY PRINCIPLES	40169	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL UMBRELLA	41038	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	COMPLIANCE IN PUBLIC COMMUNICATIONS	40891	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	DEFERRED COMPENSATION REV	39708	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	DESIGNING FINANCIAL STRATEGIES, 2ND ED REV	38142	14
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	DETERMINING RETIREMENT INCOME REV	39776	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	DISABILITY INCOME INSURANCE 2002	37110	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISABILITY INCOME INSURANCE REV	38138	18
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	DISABILITY INCOME: THE FORGOTTEN NEED	40181	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISTRIBUTION PLAN: PREMATURE DIST	37061	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISTRIBUTION PLAN: REQ DISTRIBUTION	37060	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISTRIBUTIONS FROM QUALIFIED PLANS REV	40130	10
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	EQUITY INDEXED ANNUITIES REV	38137	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLANNING /INSURANCE /SECURITIE	37108	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING 2004	40668	23
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING:7th EDITION REV	39925	30
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ETHICS 100 REV	38988	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS FOR PROPERTY AND CASUALTY REN	40865	11
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS FOR THE INSURANCE PROFESS REV	38136	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ETHICS IN THE WORKPLACE	40171	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	EXECUTIVE BENEFIT PLANNING REV	39710	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	EXECUTIVE BONUS PLANS REV	37823	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FAIR AND EQUAL TREATMENT IN TODAY'S DIVERSE	40167	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	FIC ADVANCED/SURVEY OF ADVANCED SALES REV	38133	20
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FIC BASIC/ INTRODUCTION TO LIFE UNDER REV	38127	12
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	FIC BASIC/ETHICS FOR THE INSURANCE PRO REV	38129	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FIC INTERMEDIATE II/INDIVIDUAL/FAMILY MAR REV	38131	14
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FICF GRADUATE I:ESTATE PLANNING 7th EDITION	39924	30
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	FICF GRADUATE II/BUSINESS INSURANCE REV	38132	26
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FICF GRADUATE III/INTRODUCTION TO FINAN'L REV	38128	21

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# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

0004 **DEARBORN FINANCIAL INSTITUTE**

30 S WACKER DR #2500

CHICAGO, IL 60606

Contact: TRACY LAYNE

at: (312) 836-4400 ext 4679

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	FINANCIAL CHALLENGES FACING RETIREES REV	39711	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FINANCIAL PLANNING IN RETIREMENT (REV)	38358	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FINANCIAL PLANNING W/VARIABLE ANNUITIES REV	38135	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FINANCIAL STRATEGIES ACHEIVE OBJECTIVE (REV)	38359	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FIXED, VARIABLE OR INDEXED REV	40164	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	FUNDAMENTALS/PERSON'L FIN PLAN'G REV	37317	11
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	GROUP CARVE-OUT PLANS REV	37824	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	GROUP INSURANCE	39074	4
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HEALTH INSURANCE BASICS: MEETING THE NEEDS OF	40180	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	HOME SERVICE AGENT; 4TH ED REV	38148	12
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	HOMEOWNERS INSURANCE OVERVIEW	40179	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	HOW TO ANALYZE MUTUAL FUNDS	39075	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	HOW TO ANALYZE STOCK MARKET	39076	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ILIT'S AND ESTATE PLANNING	38503	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INCOME TAX PLANNING REV	40128	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INDIVIDUAL AND FAMILY MARKETS, 5TH ED REV	38147	14
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	IN-HOME BUSINESS COVERAGES	39654	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INS. SUITABILITY: MATCH PRODUCT W/CLIENT (REV)	38360	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INSURANCE & EMPLOYEE BENEFIT	39707	11
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INSURANCE FUNDAMENTAL REN	40866	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	INSURANCE PLANNING FOR SENIORS	40191	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURANCE PRINCIPLES	40176	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO FINANCIAL PROD 2ND ED. REV	38149	21
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INTRODUCTION TO COMMERCIAL LIABILITY	37754	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INTRODUCTION TO COMMERCIAL PROPERTY	37715	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO GROUP INSURANCE, 5TH ED. REV	38139	12
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO LIFE UNDERWRITING; 11TH REV	38140	17
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO TRUSTS REV	38141	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO TRUSTS: CASE STUDIES (REV)	38355	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INVESTING RETIREMENT ASSETS REV	39709	5

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# Michigan Office of Financial and Insurance Services

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#### 0004 DEARBORN FINANCIAL INSTITUTE

30 S WACKER DR #2500

CHICAGO, IL 60606

Contact: TRACY LAYNE

at: (312) 836-4400 ext 4679

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INVESTMENT OPTIONS & TAXATION (REV)	38361	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INVESTMENT PLANNING REV	39775	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	IRA's TODAY: PRODUCTS AND DISTRIBUTIONS (REV)	38362	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE INSURANCE BASICS:MEETING THE NEEDS OF	40188	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE INSURANCE BEST PRACTICES	40184	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE IN ACTION (REV)	38347	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE SUITABILITY REV	38145	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE TODAY (REV)	38349	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE SETTLEMENT REV	40121	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE, 3RD EDITION REV	38161	12
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG-TERM CARE INSURANCE POLICIES (REV)	38354	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG-TERM CARE SUITABILITY REV	38157	10
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	LONG-TERM CARE: SERVING SENIORS NEEDS (REV)	38363	4
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	MANAGED CARE REV	38987	4
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MANAGED CARE REV	38125	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MANAGING COMPLIANCE	40864	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	MANAGING RISK /PROPERTY INSPECTIONS	37105	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	MANAGING VARIABLE LIFE INSURANCE REN	40565	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	MARKET CONDUCT FOR LIFE INSURANCE AGENTS REV	38158	7
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MEDICARE REV	38625	2
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	MEDICARE SUPPLEMENTS	39090	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	MUTUAL FUNDS ETHICAL REGULATORY	40799	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MUTUAL FUNDS: A CASE STUDY IN SUITABILITY REV	38150	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PENSION & PROFIT SHARING (REV)	38689	25
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PERSONAL AUTO INSURANCE EXPLAINED	40170	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL LINES ENDORSEMENTS	41092	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PLANNING FOR RETIREMENT REV	40124	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	POLICY INTERPRETATION	38605	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRESERVING CLIENT ASSETS REV	40120	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRINCIPLES OF HEALTH AND DISABILITY INSUR REV	38159	10

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

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#### 0004 DEARBORN FINANCIAL INSTITUTE

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CHICAGO, IL 60606

Contact: TRACY LAYNE

at: (312) 836-4400 ext 4679

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRINCIPLES OF RETIREMENT REV	38626	16
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PRODUCTS FOR FINANCIAL PLANNING	40182	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PROPERTY RISK MANAGEMENT	40172	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	QUALIFIED DISTRIBUTION PLANNING	40189	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	REALISTIC RETIREMENT PLANNING REV	40185	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	REGISTERED INVESTMENT ADVISORS REV	38160	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT INCOME STRAT REV	40122	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	RETIREMENT INCOME STRATEGIES -CLASS	40166	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLAN DESIGN (REV)	38350	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLAN TYPES (REV)	38346	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLANS FOR SMALL BUSINESS REV	38151	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	RISK & RETURN (REV)	38690	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	RISK MANAGEMENT	37730	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ROLLOVERS REN	40712	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SECTION 529 PLANS	39078	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SECTION 529 PLANS REV	40127	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SENIOR HEALTH CARE REV	38155	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	SENIOR NEEDS PLANNING (REV)	38366	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	SENIOR NEEDS PLANNING REV (SELF-STUDY)	39265	9
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SEP AND SIMPLE PLANS REN	40567	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	SMALL BUSINESS OWNERS INSURANCE	40175	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	SOCIAL SECURITY - 2000 AND BEYOND	37282	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	SPLIT DOLLAR USE IN BUY-SELL FUNDING REV	37825	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SUCCESSION PLANNING: KEEPING REN	40568	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	SUCCESSION PLANNING: SELLING THE BUSINESS REV	37820	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	SUITABILITY FOR ANNUITIES (REV)	38352	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SUITABILITY FOR TRADITIONAL LIFE & U/L (REV)	38351	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SUITABILITY: MATCHING THE PRODUCT TO THE NEED	40187	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	SURVEY OF ADVANCED SALES 2002	37114	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SURVEY OF ADVANCED SALES 7TH EDITION REV	38152	20

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#### 0004 DEARBORN FINANCIAL INSTITUTE

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Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	SURVIVORSHIP LIFE INSURANCE IN ESTATE PLANNING	37986	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TAXATION OF FINANCIAL PRODUCTS REV	40161	10
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TAXATION OF LIFE INSURANCE REV	40163	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	TEARING APART THE AUTO POLICY	39022	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	TEARING APART THE HOMEOWNERS POLICY	39023	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	TERRORISM COVERAGE FOR COMM LINES	37532	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	THE ETHICAL INSURANCE PRODUCER	40416	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	TODAY'S ESTATE PLANNING STRATEGIES (REV)	38364	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	TOOLS OF ESTATE PLANNING (REV)	38365	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	TOTAL NEEDS PLANNING 2002	37111	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOTAL NEEDS PLANNING 6TH ED. REV	38153	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	TYPES OF BUSINESS ORGANIZATIONS REV	37821	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNDERSTANDING 1035 EXCHANGES 2004	40125	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	UNDERSTANDING 1035 EXCHANGES-CLASS	40165	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNDERSTANDING CLIENT NEEDS REV	40126	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	UNDERSTANDING HOMEOWNERS 2000 REV	37314	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	UNDERSTANDING IRA'S	37109	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNDERSTANDING IRA'S REN	40713	9
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	UNDERSTANDING PERSONAL AUTO	37354	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	UNDERSTANDING PERSONAL UMBRELLA	40979	9
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	UNDERSTANDING RISK MANAGEMENT	40178	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	UNDERSTANDING THE FINANCIAL NEEDS OF P&C CLIE	39176	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNDERSTANDING WILLS AND INTESTACY	40861	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNIVERSAL LIFE INSURANCE REV	38154	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	USES OF LIFE INSURANCE IN THE BUSINESS MARKET	40192	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	USING LIFE INSURANCE FOR BUSINESS SUCCESSION	40190	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	USING LIFE INSURANCE TO REPLACE REN	40570	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	USING TRUST TO MEET CLIENTS' NEEDS	37112	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	VALUING A BUSINESS REV	37822	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VALUING AND INSURING THE KEY EXECUTIVE	40399	3

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November 1, 2004

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Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE ANNUITIES REV	38126	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE ANNUITY FAQ's (REV)	38344	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	VARIABLE CONTRACTS /FINANCIAL PLAN'G	37113	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE CONTRACTS REV	38156	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE CONTRACTS: CASE STUDIES (REV)	38353	16
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	WEALTH MANAGEMENT	38456	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WORKER'S COMP & EMPLOYERS LIABILITY	37533	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	WORKERS' COMPENSATION EXPLAINED	40177	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WORKING WITH COMMERCIAL PROPERTY	37725	12
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	YOUR CLIENTS AND THEIR DEBT	39080	4

#### 0210 DETROIT AREA CHAPTER ISCEBS

1786 LEXINGTON DR  
TROY, MI 48084

Contact: CLARISSE ANDRUS

at: (248) 936-5485

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	FUNDAMENTALS/HEALTH & WELFARE PLANS REV	40067	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FUNDAMENTALS/QUALIFIED BENEFITS REV	39268	7

#### 0502 EDUCATIONAL TRAINING SYSTEMS

116 MIDDLE ROAD  
SOUTHBOROUGH, MA 01772

Contact: DENNIS M DOYLE

at: (800) 392-6387 ext 22

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES REV	38965	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS INSURANCE TRAINING COURSE REV	38967	13

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at: (800) 392-6387 ext 22

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CHARITABLE GIFT GIVING: SMART GIVING	36965	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CHARITABLE REMAINDER TRUSTS REV	38960	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMM PROPERTY INSURANCE REV	38951	12
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMM PROPERTY LIABILITY PACKAGE COV REV	38952	25
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL LIABILITY INSURANCE	37230	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CONCEPTS OF VOLUNTARY EMPLOYEE BEN REV	38852	17
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	DEFINE BENEFITS	37175	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING TRAINING COURSE REV	38949	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLANNING TRAINING COURSE REV	38855	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS AND INSURANCE REV	38958	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS REV	38966	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FINANCIAL PLANNING STRATEGIES RENEWAL	40400	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	GLOBAL INSURANCE	37548	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	HOMEOWNERS INSURANCE REN	40720	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INSURANCE OPERATIONS REV	38957	13
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION/INVESTMENTS PERS FIN PLNG REV	38950	8
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE REV	38954	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MEDICARE AND MEDICARE INSURANCE	37269	12
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	MULTI GENERATIONAL ASSET PLANNING REV	38964	13
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PERSONAL INSURANCE PLANNING REV	38955	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PLANNING FOR RETIREMENT REV	38956	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PROFESSIONAL LIABILITY COVERAGES REN	40721	1
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PROPERTY AND CASUALTY ORIENTATION INS REV	39715	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLAN'G TRAINING COURSE REV	38959	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	RETIREMENT PLANNING TRAINING COURSE REV	38856	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	RISK MANAGEMENT REV	38961	12
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	SELECTED COMMERCIAL PROPERTY COVERAGES REN	40722	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	THE LIVING TRUST REV	38953	13
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	THE USE OF ANNUITIES IN THE MARKETPLACE	39243	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOTAL INSURANCE PLANNING REV	38963	4

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# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0502 EDUCATIONAL TRAINING SYSTEMS

116 MIDDLE ROAD  
SOUTHBOROUGH, MA 01772

Contact: DENNIS M DOYLE

at: (800) 392-6387 ext 22

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOTAL PERSONAL FINANCIAL PLANNING REV	38853	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	UNDERSTANDING 529 PLANS REV	39289	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNDERSTANDING GROUP INSURANCE REV	38962	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNDERSTANDING SECTION 529 PLANS REV	38854	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	VARIABLE PRODUCTS REV	38851	2

#### 0620 EDWARD A. STONE

P.O.B 501121  
INDIANAPOLIS, IN 46250

Contact: EDWARD A STONE

at: (317) 511-8825

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ISSUES IN LONG TERM CARE TODAY	37707	2
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	LONG TERM CARE-TAXATION	38838	1

#### 0482 EMIND, LLC

100 NORTH CRESCENT DRIVE  
SUITE 330  
BEVERLY HILLS, CA 90210

Contact: SIMONE HIRZEL

at: (310) 432-1795

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	401(K) PLANS AND RETIREMENT (REV)	38590	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ADVANCED INSURANCE MARKETS	37655	12
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ADVANCED PERSONAL LINES	37649	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	AML FOR INSURANCE: THE BASICS OF ANTI	37642	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CHARITABLE GIVING USING LIFE INSURANCE	37644	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	DEFERRED AND EQUITY-INDEX ANNUITIES (REV)	38589	9
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	EQUITIES FOR INSURANCE AGENTS (REV)	38591	4

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# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

0482 **EMIND, LLC**

100 NORTH CRESCENT DRIVE

SUITE 330

BEVERLY HILLS, CA 90210

Contact: SIMONE HIRZEL

at: (310) 432-1795

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING FOR INSURANCE AGENTS (REV)	38592	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS FOR INSURANCE PROFESSIONALS (REV)	38594	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	EXECUTIVE COMPENSATION/SUCCESSION	37643	7
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	FUNDAMENTALS OF LTC INSURANCE REN	40670	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INLAND MARINE INSURANCE	37654	7
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INSURING LONG-TERM CARE (REV)	38567	9
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO RETIREMENT PLANNING (REV)	38564	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE & HEALTH INSURANCE CONCEPTS (REV)	38572	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIVING TRUST & OTHER PROBATE AVOIDANCE METREV	38575	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MANAGED HEALTH CARE	37650	11
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	MARKET CONDUCT FOR INSURANCE PROFESSIONALS	40297	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MARKET CONDUCT/INSURANCE /SECURITIE	37641	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PERSONAL INSURANCE MARKETS (REV)	38578	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PERSONAL INSURANCE NEEDS ANALYSIS	37651	14
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRINCIPLES & BASICS ANNUITIES (REV)	38579	4
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRINCIPLES OF HEALTH INSURANCE	37653	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRINCIPLES OF LIFE INSURANCE (REV)	38581	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PRIVACY ISSUES IN INSURANCE	40296	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLANNING (REV)	38583	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SECTION 529 COLLEGE SAVINGS PLANS	37640	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	THE USE OF LIFE INSURANCE IN ESTATE PLANN REV	38585	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	TOXIC MOLD: INSURANCE ISSUES	37656	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNBUNDLED ANNUITIES: MORE FLEXIBILITY	37639	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE ANNUITY SUITABILITY REV	39661	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE LIFE & VARIABLE ANNUITIES FOR INSURA	40295	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	WEALTH ACCUMULATION PLANNING & THE ROLE (REV)	38587	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	WHO TOOK ANNUITIZATION OF ANNUITIES	37652	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WORKERS COMP/EMPLOYERS LIABILITY IN	37638	4

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0163 ESSEX CORPORATION**

215 GATEWAY RD. WEST  
NAPA, CA 94558

Contact: DEBBIE GARFIELD

at: (800) 830-1084 ext 1

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITY HANDBOOK REV	39450	12
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COPE EXPLAINED	39513	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	DIST. PLANNING	39514	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING REV	38055	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FINANCIAL PLANNING PROCESS	39520	17
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INS. PRINCIPLES	39515	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRO TO ANNUITIES	39519	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRO TO FINAN. PLANNING SENIORS	39511	11
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRO TO LONG TERM CARE	39512	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRO TO VARIABLE ANNUITIES	39516	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRO TO VARIABLE LIFE	39517	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO LIFE INSURANCE REV	38056	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INS. PLANNING	39518	7

**0186 FIDELITY INVESTMENTS**

C/O INSURANCE EDUCATION INSTITUTE I  
215 SOUTHPORT DR #1000  
MORRISVILLE, NC 27560

Contact: MICHAEL CARPER

at: (800) 334-8322 ext 5224

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESSENTIALS OF VARIABLE LIFE INS	37159	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	UNDERSTANDING RETIREMENT PLAN'G	37157	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	VARIABLE ANNUITIES 2003	37158	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	VARIABLE ANNUITIES, CLIENT NEEDS ANAL	37156	1

# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0492 FINANCIAL PLANNING ASSOCIATION (THE)

5775 GLENRIDGE DRIVE, NE.

SUITE B - 300

ATLANTA, GA 30328

Contact: DIANE MCAFEE

at: (404) 845-0011 ext 7711

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ARE YOU PREPARING YOUR CLIENTS FOR THEIR RETI	38599	1
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	CONDUCTING LONG-TERM CARE NEEDS ANALYSIS	38598	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	COORDINATING LIFE INS. & SOPHISTICATED WEALTH	38604	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ENTERPRISE R.M. IMPLICATIONS FOR INDIVIDUALS	38597	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE INSURANCE POLICY MANAGEMENT	38595	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE SETTLEMENTS: FRIEND OR FOE?	38596	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PERSONAL R.M: REVIEW: A COMPREHENSIVE PERS. P	38600	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE CHANGING NATURE OF ESTATE PLANNING	38602	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	WHAT ARE THE RISKS YOUR CLIENTS DON'T EVEN KN	38601	2

#### 0150 FINANCIAL PLANNING ASSOCIATION OF MICHIGAN

PO BOX 476

SOUTH LYONS, MI 48178

Contact: MARY MEDONIS

at: (888) 736-4237

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ANNUITIES-OVERSOLD AND UNDERUTILIZED	40974	1
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	GODZILLA VS. LONG-TERM CARE INSURANCE	38924	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	GONE BUT NOT FORGOTTEN: REDISCOVERING LIFE IN	40973	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	RECENT TAX LAW CHANGES AND ESTATE PLANNING	38867	2

#### 0045 FINANCIAL SERVICES INSTITUTE

21333 HAGGERTY ROAD

SUITE 120

NOVI, MI 48375

Contact: HENRY G. TURNER

at: (248) 305-8688

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ANNUITIES & RETIREMENT PLANNING, 2002	37019	4

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0045 FINANCIAL SERVICES INSTITUTE

21333 HAGGERTY ROAD

SUITE 120

NOVI, MI 48375

Contact: HENRY G. TURNER

at: (248) 305-8688

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES BY DESIGN	37719	9
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AUTO INS IN MICHIGAN, 2002	37031	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	AUTO INSURANCE	37313	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BONDING PRINCIPLES REV	40776	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	BUSINESS INS-CORPORATION, 2002	37026	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BUSINESS MANAGEMENT, 2003 (REV)	38342	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	DEFERRED COMPENSATION, 2002	37035	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	DISABILITY INCOME, 2002	37018	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	EMPLOYEE DISHONESTY/CRIME INS, 2002	37030	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	EMPLOYMENT PRACTICES/LIABILITY, 2002	37027	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLANNING, 2004	39985	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ETHICS, 2004 REV	39561	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	FILLING THE GAP/MEDICARE SUPP., 2002	37032	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FRATERNAL INSURANCE 2004 REV	40777	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FRAUD AWARENESS 2003	38847	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	FRAUD INSURANCE	37020	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	GROUP LIFE AND HEALTH, 2002	37074	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HEALTH AND WELFARE PLANS, 2002	37073	4
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HEALTH CONTINUATION/COBRA, 2002	37033	2
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INDIVIDUAL HEALTH, 2003 REV	37919	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	INSURANCE MARKETS, 2002	37034	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURERS RESPONSIBILITY/ AGENTS, 2002	37028	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INVESTMENT BASICS FOR THE AGENT	39127	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	JOB RELATED INJURIES, 2002	37021	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	LEGAL LIABILITY EXPOSURES, 2002	37022	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE INS CONCEPTS, 2002	37036	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE PRINCIPLES, 2003 REV	37920	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	LIMITED LINES, 2003 REV	37922	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE INSURANCE, 2003 REV	37924	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	LONG TERM CARE, 2002	37160	4

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# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0045 FINANCIAL SERVICES INSTITUTE

21333 HAGGERTY ROAD

SUITE 120

NOVI, MI 48375

Contact: HENRY G. TURNER

at: (248) 305-8688

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	MANAGED HEALTH CARE, 2002	37024	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	MARKET CONDUCT, 2003 REV	37918	6
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MEDICARE AND MEDICARE SUPPLEMENTS, 2003 REV	37923	5
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	NURSING HOME INS., 2002	37029	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL & COMMERCIAL INS, 2004	39984	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PERSONAL LINES REV	40775	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PROBATE COURT/TRUSTS, 2004	39983	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PROPERTY COVERAGE-COMMERCIAL, 2002	37023	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RESPONSIBILITIES OF AGENTS, 2004	39986	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	RETIREMENT PLANNING, 2003	37662	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RISK FINANCING REV	40774	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RISK MANAGEMENT, 2004 REV	40773	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	SELF-FUNDING - THE BASICS	39295	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	SENIOR CITIZENS NEEDS, 2002	37025	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	UMBRELLA AND EXCESS POLICIES, 2004 REV	40772	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	UNDERWRITING PRINCIPLES, 2004 REV	40771	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	VARIABLE ANNUITIES, 2003	39194	4

#### 0196 FOLLMER, RUDZEWICZ & CO., P.C.

26200 AMERICAN DRIVE #500

PO BOX 5004

SOUTHFIELD, MI 48086-5004

Contact: Duke Grimshaw

at: (248) 355-1040

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	"HOW TO FIND PREMIUM DOLLARS REV"	38603	8

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0611 GLASSDOCTOR**

1020 N UNIVERSITY PARKS DRIVE  
WACO, TX 76707

Contact: Shirley Witt

at: (254) 745-2400

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FEDERAL REGULATIONS GOVERNING AUTO GLASS	39235	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	LOSS PREVENTION&CONTROL-AUTO GLASS	37333	4

**0528 GOLDEN AMERICAN LIFE INS CO DBA ING V. A.**

909 LOCUST STREET  
DES MOINES, IA 50309

Contact: DEBBIE MARMON

at: (515) 698-6964

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	"A" IS FOR ANNUITIES	39345	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ADDRESSING THE PRESS	39340	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ALL STAR STRATEGIES	37612	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	AN INTRODUCTION TO SINGLE PREMIUM IMM ANNUITI	39338	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ANNUITIES AND VOLATILE MARKETS	39343	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	CASH FLOW PLANNING ( 1 HOUR)	38075	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	CREATING A LASTING LEGACY STRETCH REN	40489	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ECONOMIC REVIEW AND OUTLOOK (1 HOUR)	37973	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	FINANCIAL CHECKUP	37512	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INDEX ANNUITIES	39344	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INTERNAL REVENUE CODE SECTION 72	39339	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	INVESTMENT STRATEGIES/ A CHANGING	37364	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	JUST THE FACTS ON ANNUITY TAX (1 HOUR)	38074	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	PUT PROTECTION TO WORK	37214	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ROADMAP TO SMALL BUSINESS RETIREMENT PLANS	39341	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	SUCCESSFUL ANNUITY CONTRACT STRUCTURING (1HR)	37974	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE EVOLUTION OF VARIABLE ANNUITIES REN	40490	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE SAVVY INVESTOR	40377	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	UNCOVER HIDDEN ROLLOVER ASSETS (1 HOUR)	39490	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	UNDERSTANDING TAX SHELTERED ANNUITIES	39337	2

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0528 GOLDEN AMERICAN LIFE INS CO DBA ING V. A.**

909 LOCUST STREET  
DES MOINES, IA 50309

Contact: DEBBIE MARMON

at: (515) 698-6964

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	VARIABLE ANNUITY DISCUSSION	39342	1

**0468 GRAND VALLEY STATE UNIVERSITY**

444 DEVOS CENTER  
401 W FULTON ST.  
GRAND RAPIDS, MI 49504

Contact: GREGG DIMKOFF

at: (616) 331-7428

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLANNING	39619	30
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURANCE PLANNING	39615	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INVESTMENT PLANNING	39616	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PERSONAL INCOME TAX PLANNING	39617	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PRINCIPLES OF FINANCIAL PLANNING	39614	30
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	RETIREMENT PLANNING & EMP BENEFITS	39618	30

**0600 GRANGE INSURANCE**

650 SOUTH FRONT STREET  
COLUMBUS, OH 43206

Contact: MARIANNE HUNLEY

at: (614) 445-2372

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ANNUITY BASICS	37150	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLANNING AS APPLIED/INS PRODU	37152	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	FUNDING A BUY/SELL AGREEMENT	37151	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	RETIREMENT PLANNING SOLUTIONS USING	37149	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	UNIVERSAL LIFE INSURANCE	37139	3

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0299 GREAT AMERICAN INSURANCE COMPANY**

49 E 4TH ST #400  
CINCINNATI, OH 45202-3803

Contact: CHAD EDWARDS

at: (513) 763-8408

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2004 MPC I FALL UPDATE	37917	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2004 MPC I SPRING UPDATE	39134	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2005 MPC I FALL UPDATE	40539	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ABC BASIC TRAINING	37755	15

**0425 HARLEYSVILLE INSURANCE COMPANIES**

355 MAPLE AVENUE  
HARLEYSVILLE, PA 19438

Contact: Sandra Steelhammer

at: (215) 256-5037

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BUSINESS BASICS (REV)	38699	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE SENIOR MARKET REN	41045	2

**0051 HEALTH INSURANCE ASSOCIATION AMERICA**

1201 F STREET, NW  
SUITE 500  
WASHINGTON, DC 20004

Contact: LACRESHEA MAKONNEN

at: (202) 824-1657

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MANAGED CARE, PART A	37385	19
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MANAGED CARE: INTEGRATING THE DELIVE	37386	14

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0286 HEID ENTERPRISES INC**

101 STOVER DR  
DELAWARE, OH 43015

Contact: KARIE HOMER

at: (740) 363-9222 ext 103

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RECOGNITION & REMEDIATION OF MOLD (REV)	38687	3

**0078 IEI C/O PACIFIC LIFE**

215 SOUTHPORT DR. #1000  
MORRISVILLE, NC 27560

Contact: MICHAEL T CARPER

at: (919) 653-5200 ext 5224

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	EXECUTIVE COMP PLANNING USING LIFE INS	41082	1

**0445 IGS EDUCATIONAL SOFTWARE**

1200 LAKE AIR DR. #227  
P.O. BOX 21777  
WACO, TX 76710

Contact: GENE BENTHUL

at: (800) 299-5577

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	BUSINESS AUTO POLICY- 92 ED. REV	38297	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	BUSINESS INCOME FORMS - 92 ED. REV	38298	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	BUSINESSOWNER'S POLICY - 97 ED. REV	38299	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CGL COMPARISON - 86 VS. PRIOR REV	38300	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CGL ENDORSEMENTS REV	38301	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CGL POLICY - 98 ED. REV	38302	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CLAIMS - COVERAGE VERIFICATION REV	38303	9
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CLAIMS : HOMEOWNERS COVERAGES REV	38296	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CLAIMS : LEVEL ONE REV	38295	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CLAIMS MADE - BASICS REV	38304	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CLAIMS MADE- PROBLEMS REV	38305	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL PROPERTY PROGRAM- 00 ED REV	38294	5

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0445 IGS EDUCATIONAL SOFTWARE

1200 LAKE AIR DR. #227

P.O. BOX 21777

WACO, TX 76710

Contact: GENE BENTHUL

at: (800) 299-5577

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ERRORS & OMISSIONS - LOSS CONTROL REV	38293	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS/ CONSUMER PROTECTION REV	38285	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	HOMEOWNERS POLICY - 1991 ED REV	38284	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INTRO. TO COMMERCIAL LIABILITY-'95 ED.(REV)	38482	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INTRODUCTION TO COMMERCIAL PROPERTY REV	38282	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INTRODUCTION TO INSURANCE REV	38281	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO LIFE INSURANCE REV	38280	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE PRODUCTS REV	38279	12
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MEDICARE- L.T.H.C. - 03 EDITION REV	38278	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL AUTO POLICY-1998 ED.	38276	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL LINES ENDORSEMENTS - 97 ED REV	38275	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	RESULTS THROUGH RISK MGMT REV	38274	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WORKER'S COMPENSATION - 96 ED. REV	38273	7

#### 0675 IMPERIAL A.I. CREDIT COMPANIES

101 HUDSON STREET

33RD & 34TH FLOORS

JERSEY CITY, NJ 07302

Contact: MARY REILLY

at: (201) 637-5400

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PREMIUM FINANCE	40537	3

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0077 INDEPENDENT INSURANCE AGENTS/AMERICA

127 S. PEYTON STREET  
ALEXANDRIA, VA 22314

Contact: JENNIFER BECKER

at: (703) 683-4422

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	E&O CERTIFICATION PROGRAM	41068	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FEMA/NFIP FLOOD INSURANCE MITIGATION CERT	41067	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	HOW TO WORK WITH AN E&S BROKER	41070	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	THE NEW GAME OF INSURANCE DISTRIBUTION	41069	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	VU TOP 20 COUNTDOWN	41071	3

#### 0044 INFINISOURCE

15 E. WASHINGTON STREET  
POST OFFICE BOX 889  
COLDWATER, MI 49036

Contact: PAM TIMM

at: (517) 278-6384

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	COBRA UPDATE SEMINAR (REV)	38688	4
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	CONSUMER DRIVEN HEALTH CARE	40239	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HIPAA PRIVACY	38588	2
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HRA PRESENTATION	38448	2

#### 0420 INSUR`ED

575 Eighth Ave  
17th Flr  
NEW YORK, NY 10018

Contact: Renee Monk

at: (212) 949-9443

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	YOUR RESPONSIBILITY TO ENGAGE THE	39301	2



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## Continuing Education Courses

### Providers Offering Courses Open to the Public

0160 **INSURANCE EDUCATORS, INC.**

10466 TOMKINSON DR.

SCOTTS, MI 49088

Contact: JANET K. HOLSTINE

at: (269) 323-2042

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	3 STEPS TO E&O RISK MANAGEMENT	37209	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AGENCY OPERATIONS REV	40301	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AGENTS RESPONSIBILITIES REV	40300	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ANNUITIES (REV)	38467	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BASICS OF LIFE INSURANCE REV	37299	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BUSINESS IN THE HOME REV	39767	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BUSINESS NEEDS - L&H REV	39008	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BUSINESSOWNERS' POLICY	40474	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	COMMERCIAL PROPERTY REV	39007	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CONCERNS IN COMMERCIAL LINES REV	37298	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CONCERNS IN PL	37522	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CURRENT LEGISLATIVE ISSUES	38837	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	E&O LOSS CONTROL 2004 REV	40033	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	EDUCATING THE PC CONSUMER REV	40299	4
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ESSENTIALS OF HEALTH, DI, GROUP INS.	37523	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ETHICAL PRACTICES IN LIFE INSURANCE REV	40805	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ETHICS & SOCIAL RESPONSIBILITY REV	39464	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ETHICS & THE INSURANCE PRO 2003	37207	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ETHICS IN INSURANCE	39768	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FINANCE FOR INSURANCE PROFESSIONALS	40298	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FINANCIAL FITNESS FOR YOUR BUSINESS	40476	1
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FLOOD INSURANCE	38463	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FOCUSED CLIENT PLANNING	38459	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HEALTH INSURANCE (REV)	38462	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HIPAA & FEDERAL PRIVACY LAW	37300	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	IDENTITY THEFT	40477	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	INS 22-LH	39764	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INS 22-PC	39765	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE & DI FOR COMMERCIAL CLIENTS	38461	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE NEEDS - COMMERCIAL CLIENTS	40804	3

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0160 INSURANCE EDUCATORS, INC.

10466 TOMKINSON DR.  
SCOTTS, MI 49088

Contact: JANET K. HOLSTINE

at: (269) 323-2042

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	MANAGING CUSTOMER INFORMATION	40558	4
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	MEDICARE, SUPPLEMENTS & LTC	40803	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	MICHIGAN NO-FAULT REV	40345	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	MIDWEST AGRIBUSINESS CONFERENCE	41033	12
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PC UNDERWRITING PRACTICES (REV)	38693	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PLANNED GIVING AND ESTATE TAXES	40797	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PRACTICAL RISK MANAGEMENT	37301	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PREVENTING E & O LOSSES	38460	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	READING PL POLICIES	39126	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RECENT ISO CP CHANGES	37208	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	SCOPE OF E&O COVERAGE	40559	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	SERVICING THE CUSTOMER 2003 (REV)	38692	1
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	SPARKLE BROS; A PC UND. CASE STUDY	38836	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	THE SAMPSONS-PL CASE STUDY REV	39766	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	UNCOVERING HOME BUSINESS EXPOSURES	40560	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	UNDERWRITING CASE STUDY	38085	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	UNDERWRITING PROCESS-LH	39762	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	UNDERWRITING PROCESS-PC	39763	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	UNFAIR DISCRIMIINATION IN UNDERWRITING REV	39465	1
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	WATERCRAFT REV	39466	2

#### 0499 INSURANCE STUDY.COM

952 SKOKIE BLVD #240  
NORTHBROOK, IL 60062

Contact: ED ZUREK

at: (847) 562-4840

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ADVANCED ERRORS & OMISSIONS INSURANCE REV	39860	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	AUTO INSURANCE	39304	15

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

0499 **INSURANCE STUDY.COM**

952 SKOKIE BLVD #240  
NORTHBROOK, IL 60062

Contact: ED ZUREK

at: (847) 562-4840

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CHARITABLE REMAINDER TRUSTS REV	39859	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	EQUITY INDEX ANNUITIES REV	39856	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ERRORS & OMISSION INSURANCE-AN INTRO	39855	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING REV	39861	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS FOR INSURANCE PROFESSIONALS REV	39854	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS IN BUSINESS	39303	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	HOMEOWNERS INSURANCE	39302	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	HOMEOWNERS INSURANCE COVERAGE REV	39853	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE FRAUD REV	39852	15
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO MANAGED CARE REV	39864	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE & HEALTH INSURANCE CONCEPTS REV	39857	15
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE INSURANCE REV	39869	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	MARKET CONDUCT & AGENT BLUNDERS	39866	15
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MEDICAID AND LONG TERM CARE INSURANCE	39865	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	MOLD-THE NEXT ASBESTOS?	40934	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL AUTOMOBILE INSURANCE REV	39851	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRINCIPLES AND BASICS OF ANNUITIES REV	39870	15
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRIVATE HEALTH INSURANCE REV	39867	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PROPERTY & CASUALTY CONCEPTS REV	39850	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PROTECTING YOUR BUSINESS REV	39862	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	TERRORISM	40411	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNDERSTANDING ANNUITIES AND MUTUAL FUNDS	39868	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	UNDERSTANDING LIABILITY COVERAGE REV	39849	15
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNDERSTANDING LONG TERM CARE INSURANCE	39863	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	UNDERWRITING PRINCIPLES REV	39848	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE INSURANCE PRODUCTS REV	39858	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WORKERS COMPENSATION REV	39847	15

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0011 INT'L FOUNDATION/EMPLOYEE BENEFITS

18700 W. BLUEMOUND RD.

BOX 69

BROOKFIELD, WI 53008-0069

Contact: DIANNE Y. POLACHECK

at: (262) 786-6710 ext 8501

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	2003 (49th) ANNUAL EMPLOYEE BENEFITS CONFEREN	38846	12
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	2004 (50th) ANNUAL EMPLOYEE BENEFITS CONFEREN	40530	12
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	2004 BENEFITS CONFERENCE FOR PUBLIC EMPLOYEES	40032	11
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	2004 WASHINGTON LEGISLATIVE UPDATE	40102	13
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	CAPPP IN EMPLOYEE HEALTH - PART I	37069	15
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	CAPPP IN EMPLOYEE HEALTH - PART II	37070	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CEBS COURSE 1-EMPLOYEE BENEFITS: CONCEPTS/HEA	39156	24
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CEBS COURSE 2-EMPLOYEE BENEFITS: DESIGN, ADMI	39157	24
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CEBS COURSE 3-RETIREMENT PLANS: BASIC FEATURE	39158	23
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CEBS COURSE 4-RETIREMENT PLANS: DEFINED BENEF	39159	22
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CEBS COURSE 7-ASSET MANAGEMENT	39160	24
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CEBS COURSE 8-HUMAN RESOURCES AND COMPENSATIO	39161	24
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CEBS COURSE 9-HEALTH ECONOMICS	39162	24
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	CHOICE BASED BENEFITS	39594	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	COMP 1-COMPENSATION CONCEPTS AND PRINCIPLES	38468	24
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	COMP 2 - EXECUTIVE COMPENSATION AND COMPENSAT	39489	24
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	MONDAY-2004 (23rd) ANNUAL SYMPOSIUM	40492	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PERSONAL FINANCIAL PLANNING 1-CONCEPTS	39163	24
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PERSONAL FINANCIAL TRAINING 2: TAX AND ESTATE	39164	24
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	TUESDAY-2004 (23rd) ANNUAL SYMPOSIUM	40493	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	WEDNESDAY-2004 (23rd) ANNUAL SYMPOSIUM	40494	4

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0135 INT'L RISK MANAGEMENT INSTITUTE INC.**

12222 MERIT DRIVE

SUITE 1450

DALLAS, TX 75251

Contact: MAUREEN MCLENDON

at: (972) 960-7693

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CAPTIVE INSURANCE SOLUTIONS	36961	12
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CAPTIVES BUILT TO LAST	39842	12
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CRC 23 - MONDAY	38783	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CRC 23 - THURSDAY	38786	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CRC 23 - TUESDAY	38784	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CRC 23 - WEDNESDAY	38785	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CRC 24 - MONDAY	40840	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CRC 24- TUESDAY	40841	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CRC 24-THURSDAY	40843	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CRC 24-WEDNESDAY	40842	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	TECH-eRISK 2004	40430	12

**0619 J & L RESTORATION AND CLEANING**

7636 NORTHPORT DRIVE

LANSING, MI 48917

Contact: HENRY LORIA

at: (517) 719-2304

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	WATER DAMAGE RESTORATION	37699	5

**0265 J M WILSON**

8036 MOORSBRIDGE ROAD

PORTAGE, MI 49002-4037

Contact: CATHY BALDWIN

at: (800) 282-8113

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PROFESSIONAL LIABILITY CE SEMINAR	37361	3

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0658 JEL INSTITUTE**

117 S. MAIN ST  
GREENS, SC 29650

Contact: NANCY GOLD

at: (864) 801-1800

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ADVANCED P&C: A STUDY OF COMMERCIAL PROP	39784	14
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES & OTHER VARIABLE PRODUCTS	39788	14
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS CONCEPTS	39786	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL PROPERTY REV	39789	9
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COVERAGE FOR WHERE YOU LIVE	39785	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	LAW, ETHICS & CONTRACTS	39780	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE & HEALTH BASIC	39782	9
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PERSPECTIVE ON BUSINESS	39787	19
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PROPERTY & CASUALTY BASIC	39783	9

**0558 JEROME P REIF**

5260 OVERHILL DRIVE  
SAGINAW, MI 48603

Contact: JEROME P REIF

at: (989) 790-1461

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	CHOOSING THE RIGHT BUSINESS ENTITY	39585	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE ADMINISTRATION	39452	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLAN REVIEW (REV)	38343	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	TRANSFER OF THE FAMILY BUSINESS	37312	3

**0649 LAWRENCE TECHNOLOGICAL UNIVERSITY**

DIV OF CONT ED AND PROFESS DEV  
21000 WEST 10 MILE RD  
SOUTHFIELD, MI 48075

Contact: MICHELE VANOOTIGHAM

at: (248) 204-4020

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AIC33 THE CLAIMS ENVIROMENT	39433	24

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0649 LAWRENCE TECHNOLOGICAL UNIVERSITY**

DIV OF CONT ED AND PROFESS DEV

21000 WEST 10 MILE RD

SOUTHFIELD, MI 48075

Contact: MICHELE VANOOTIGHEM

at: (248) 204-4020

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AIC35 PROPERTY LOSS ADJUSTING	39431	26
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AIC36 LIABILITY CLAIM PRACTICES	39430	26
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BUSINESS & FINANCIAL ANALYSIS	39438	30
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	COMMERCIAL LIABILITY RISK MGMT. INS	39435	30
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	COMMERCIAL PROP RISK MGT INS	39437	30
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ESSENTIALS OF RISK CONTROL	39446	26
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ESSENTIALS OF RISK MANAGEMENT	39445	26
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FOUNDATIONS OF RISK MANAGEMENT, INS.	39440	30
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INS22 PERSONAL INSURANCE	39427	24
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INS23 COMMERCIAL INSURANCE	39426	24
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURANCE OPER REGULATIONS ACCTNG.	39441	30
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INTRO TO PROPERTY/LIABILITY INS	39429	20
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	LEGAL ENVIRONMENT-RISK MANAGEMENT	39443	30
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PERSONAL RISK MANAGEMENT/P/L INS	39434	30
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PROPERTY & LIABILITY INS PRINCIPLES	39428	20
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RISK FINANCING	39444	26
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	WORKERS COMP & BODILY INJURY CLAIMS	39432	26

**0427 LEAP SYSTEMS INC.**

C/O THE SAENGER ORGANIZATION

77 MAIN STREET

MEDWAY, MA 02053

Contact: CHERYL J SAENGER

at: (800) 711-9484

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LEAP SYMPOSIUM REV	38249	21

# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0029 LINCOLN NATIONAL LIFE INS. CO.-CONNECTICUT

350 CHURCH STREET  
MFD1  
HARTFORD, CT 06103

Contact: PATRICK J CAULFIELD

at: (860) 466-2524

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	AL VARIABLE ANNUITIES	39277	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ANNUITY MAXIMIZATION/ESTATE PLANNING	37093	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	CUTTING EDGE ESTATE PLANNING ADVANCED	39280	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLANNING BASIC	39279	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLANNING FOR RETIREMENT PLANS	39281	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	GIFTING CONSIDERATIONS	39282	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INCOME STRATEGIES WITH ANNUITIES	39278	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	KEYS TO SUCCESSFUL UNDERWRITING RESULTS	39283	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	MANAGING THE BUSINESS OF LIFE	39284	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PREMIUM FINANCING	40794	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SUPPLEMENTAL RETIREMENT PLAN FOR AFFLUENT CLI	39286	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	TESTAMENTARY PLANNING	39287	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE NEED FOR ESTATE PLANNING	39285	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	WHAT'S HOT WHAT'S NOT	39288	1

#### 0194 LOMA/FLMI INSURANCE EDUCATION PROGRAM

2300 WINDY RIDGE PARKWAY  
SUITE 600  
ATLANTA, GA 30339

Contact: TAMSEN A PEARSALL

at: (770) 951-1770 ext 646

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	(BIC 110) BANK INSURANCE COMPLIANCE:FUNDAMENT	40844	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	HOW INSURANCE COMPANIES MAKE MONEY	40848	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRO TO ANNUITIES 2004	40847	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRO TO LIFE INSURANCE 2004	40846	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRO TO REGULATORY COMPLIANCE	40845	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRO TO UNDERWRITING 2004	40850	2

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## Continuing Education Courses

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#### 0194 LOMA/FLMI INSURANCE EDUCATION PROGRAM

2300 WINDY RIDGE PARKWAY

SUITE 600

ATLANTA, GA 30339

Contact: TAMSEN A PEARSALL

at: (770) 951-1770 ext 646

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	REINSURANCE BASICS 2004	40849	2

#### 0320 LORMAN BUSINESS CENTER, INC.

P.O. BOX 509

2510 ALPINE ROAD

EAU CLAIRE, WI 54702-0509

Contact: KARI J. CAMPBELL

at: (715) 833-3940

Life	HLth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CLOSELY HELD CORPORATIONS: TAX ISSUES	38925	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	EFFECTIVE QUALITY CONTROL: INCREASING PROJECT	40501	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	ERISA, COBRA AND HIPAA	37222	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FINANCE: THE BASICS	37307	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FINANCE: THE BASICS(LEARN TO READ AND UNDERST	39467	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FINANCIAL STATEMENT ANALYSIS:INTERPRET RESULT	39472	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FUND OF AN EFFECTIVE COMMERCIAL INS	37582	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	GOODBYE MEDICAL SAVINGS ACCOUNTS, HELLO HEALT	40415	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HEALTH INSURANCE AND QUALIFIED PLAN BASICS	38230	8
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	KEEPING A PULSE ON YOUR EMPLOYEE BENEFIT PACK	40448	8
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	MANAGING HEALTH AND WELFARE PLANS: A GUIDE FO	39246	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	MEDICAID AND ELDER LAW ISSUES REV	40908	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	MOLD, ASBESTOS AND TOXIC EXPOSURE C	39587	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	SECTION 125 CAFETERIA PLANS	37874	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	SOLVING WATER AND MOLD PROBLEMS	37794	7

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0655 MARKETSHARE FINANCIAL**

10333 N. MERIDIAN STREET

SUITE 205

INDIANAPOLIS, IN 46290

Contact: KEN VARNDELL

at: (317) 578-2250 ext 2216

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FOCUS ON RETIREMENT PLANNING:412(i) DEFINED	39664	2

**0132 MAROKO, LANDAU AND POSNER**

31731 NORTHWESTERN HIGHWAY

SUITE 155 WEST

FARMINGTON HILLS, MI 48334-1662

Contact: MARK G. LANDAU

at: (810) 855-8808

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	CHARITABLE GIVING TECHNIQUES REV	38196	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	CREATIVE USES/ LIFE INS /EST/BUS PLN'G	37402	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLANNING STRATEGIES REV	38217	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FAMILY LIMITED LIABILITY COMP AS AN EST REV	38831	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	IS YOUR BUY-SELL AGREEMENT EFFECTIVE? (REV)	38268	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	WHO SHOULD BE THE BENEFICIARY OF YOUR IRA/REV	38522	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	YOUR CLIENT DIED- NOW WHAT? REV	38216	3

**0357 MAYER FINANCIAL SERVICES, INC**

6815 MINNOW POND DRIVE

WEST BLOOMFIELD, MI 48322

Contact: JOHN E. MAYER

at: (800) 452-4983

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE PLANNING IN LARGE ESTATES	40876	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE SETTLEMENTS A TO Z	40669	1

# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0007 MICHIGAN ASSN OF INSURANCE AGENTS

1141 CENTENNIAL WAY  
P.O. BOX 80620  
LANSING, MI 48908-0620

Contact: KARI QUIMBY TIMMER

at: (517) 323-9473 ext 1213

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	A TRADITION OF ETHICS	39014	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AAI 81A	40311	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AAI 81B	40310	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AAI 81C	40309	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AAI 82A	40308	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AAI 82B	40307	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AAI 82C	40306	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AAI 83A	40305	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AAI 83B	40303	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AAI 83C	40304	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ACE INSURA: CLAIMS DETECTIVE	39013	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BASICS OF FLOOD INSURANCE	37088	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BEST PRACTICES: E & O LOSS CONTROL REV	38922	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BEYOND ACV & REPLACEMENT COST	39018	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BOOMER ALTERNATIVES	39012	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BUSINESS INCOME COVERAGE SEMINAR	39522	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CIVIL LIABILITY OF INSURANCE AGENTS REV	39702	1
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CLIENT SERVICE IN AN AUTOMATED AGENCY	40983	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	COMMON MISCONCEPTION IN COMM LINES	37240	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CREDIT SCORES & INSURANCE-PROMISE &	37296	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	DUTY TO THE PROSPECTIVE INSURED 2004	40759	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ETHICS & OUR INDUSTRY	39484	2
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	HIPPA & FCRA	39015	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	HOT TOPICS IN COMMERCIAL LINES	40982	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURANCE ADVENTURES OF JACK & JILL SMITH	39016	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INTRO TO WORKERS' COMP INSURANCE	39521	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	LITIGATING THE E & O CLAIM	40757	1
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	LTC IN ADVANCED PLANNING	41029	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	MERGERS, ACQUISITIONS & PERPETUATION	41032	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PERSONAL LINES QUESTIONNAIRE	39524	3

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# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0007 MICHIGAN ASSN OF INSURANCE AGENTS

1141 CENTENNIAL WAY  
P.O. BOX 80620  
LANSING, MI 48908-0620

Contact: KARI QUIMBY TIMMER

at: (517) 323-9473 ext 1213

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PERSONAL LINES: HIT OR MYTH	40981	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	REGULATIONS GONE WILD	40344	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RISK MANAGEMENT FOR YOUR AGENCY	39374	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	SPECIAL PROBLEMS	39703	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	STANDARD OF CARE- AGENTS & BROKERS	39704	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	TECHNICALITIES OF PC COUNSELING	40159	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	TERRORISM RISK INSURANCE ACT OF 2002	37297	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	THE ADDITIONAL INSURED DILEMMA	39523	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	THE AGENT-INSURER RELATIONSHIP	39701	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	THE NEXT LEVEL	39017	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	UNDERSTANDING FRAUD	40758	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	WHAT IS E & O?	39373	4

#### 0518 MIDLAND NATIONAL LIFE ANNUITY DIV

4601 WESTOWN PARKWAY  
SUITE 300  
WEST DES MOINES, IA 50266

Contact: SHELLY THOMPSON

at: (515) 440-5522

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	MECHANICS OF AN INDEX ANNUITY	37330	1

# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0477 MONEY FOUNDATION ACADEMY (THE)**

C/O MOONEY FINANCIAL SERVICES, INC  
100 W. OLD WILSON BRDG. RD. STE.101  
WORTHINGTON, OH 43085

Contact: ALAN K. MOONEY

at: (614) 436-3555

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	UNDERSTANDING VARIABLE ANNUITIES REV	38648	2

**0014 NATIONAL ALLIANCE-INSURANCE EDUCATION/RESEARCH**

3630 NORTH HILLS DRIVE  
P.O. BOX 27027  
AUSTIN, TX 78755-2027

Contact: THERESA BUCEK

at: (800) 633-2165 ext 186

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	AGENCY OPERATIONS 2004	39539	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CIC AGENCY MANAGEMENT INSTITUTE REV	40389	20
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	COMMERCIAL CASUALTY INSTITUTE REV	37838	20
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	COMMERCIAL PROPERTY INSTITUTE REV	37840	20
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURING AGENCY OPERATIONS WBT REV	37826	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURING COMM CASUALTY EXPOSURES REV	37845	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURING COMM PROPERTY EXP WBT REV	37827	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURING COMM PROPERTY EXPOSURES REV	37843	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURING COMMERCIAL CASUALTY EXP. (WBT)	39997	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURING PERSONAL AUTO EXP WBT REV	37828	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURING PERSONAL AUTO EXPOSURES (WBT) 2004	41072	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURING PERSONAL AUTO EXPOSURES REV	37844	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURING PERSONAL RESIDENTIAL EXPOSURES REV	39992	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	JKR AGENCY MGMT PRACTICES SEMINAR REV	37846	12
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	LEGAL & ETHICAL REQUIREMENTS OF INSURANCE PRO	40000	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE & HEALTH INSTITUTE REV	37839	20
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PERSONAL LINES INSTITUTE REV	37841	20
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	PRACTICE OF RISK MANAGEMENT 2004	39954	20
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	TNA SCHOOL FOR PRODUCER DEVELOPMENT REV	37842	30

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# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0188 NATIONAL ASSN OF INSURANCE WOMEN**

1847 E 15TH ST.  
TULSA, OK 74104

Contact: TRISH NIPPER

at: (800) 766-6249

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	3 STEPS TO E&O RISK MANAGEMENT	40029	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CHOOSING THE HIGH ROAD-MAKING THE	37531	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CYBERCRIME: THE HIDDEN EXCLUSIONS	39650	6

**0664 NATIONAL ASSOCIATION OF ALTERNATIVE BENEFIT CONSULTANTS, INC**

435 PENNSYLVANIA AVE  
GLEN ELLYN, IL 60137

Contact: HARVEY R RANDECKER

at: (800) 627-0552

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	CHARTERED BENEFIT CONSULTANT	40143	15

**0683 NATIONAL INSTITUTE OF CERTIFIED ESTATE PLANNERS**

215 W SYCAMORE STREET  
KOKOMO, IN 46901

Contact: ROBERT MILLER

at: (765) 457-1812

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CERTIFIED ESTATE PLANNER	41100	24

**0179 NATIONAL UNDERWRITER CO.**

P O BOX 14769  
CINCINNATI, OH 45250

Contact: ANNE MCCAUSLIN

at: (800) 544-0620 ext 2197

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	403(B) TAX SHELTERED ANNUITIES REV	38048	11

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# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

0179 **NATIONAL UNDERWRITER CO.**

P O BOX 14769

CINCINNATI, OH 45250

Contact: ANNE MCCAUSLIN

at: (800) 544-0620 ext 2197

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ALL ABOUT MEDICARE REV	38033	13
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	BUSINESS AUTO POLICY EXPLAINED (REV)	38697	17
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	BUSINESS AUTO POLICY REV	38241	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	BUSINESSOWNERS POLICY, 2ND EDITION REV	38239	13
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CGL EXPLAINED (REV)	38696	19
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CLAIMS FRAUD:FOCUS ON TECHNOLOGY ROLE	40992	1
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CLAIMS INDUSTRY CONTRACTOR'S PERSPECTIVE-ACE	40997	1
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL FIRE UNDERWRITING REV	38240	16
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL PROPERTY 2ND ED.	38238	16
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL PROPERTY EXPLAINED	38244	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	COMPREHENSIVE BUY SELL REV	38035	9
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	COMPREHENSIVE DEFERRED COMP REV	38243	10
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	COMPREHENSIVE SPLIT DOLLAR REV	38036	21
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	COPE EXPLAINED	37551	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISTRIBUTION PLANNING	38480	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	EQUITY INDEX ANNUITIES REV	38037	12
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	E-RISK: LIABILITIES IN A WIRED WORLD REV	38237	16
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING REV	38055	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS & CUSTOMER SERVICE REV	38038	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS & THE SALE REV	38071	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	EXCESS VERDICT PROGRAM CAN SAVE THE DAY	40993	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FINANCIAL PLANNING FOR BABY BOOMER CLIENT REV	38039	14
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FOCUS ON QUALIFIED/NONQUALIFIED REV	38040	8
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	GETTING IT ISSUED REV	38043	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GROUP LIFE INSURANCE HANDBOOK REV	38044	14
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	HOMEOWNERS COVERAGE GUIDE, 2ND ED REV	39527	21
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	IF IT AIN'T BROKE IT AIN'T BEEN USED-ACE CONF	40996	1
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	IMPROVING CLAIMS PERFORMANCE-ACE CONFERENCE	40995	1
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURING THE LEASE EXPOSURE REV	38236	30

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

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0179 **NATIONAL UNDERWRITER CO.**

P O BOX 14769

CINCINNATI, OH 45250

Contact: ANNE MCCAUSLIN

at: (800) 544-0620 ext 2197

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURING TO VALUE REV	38235	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRO TO LONG TERM CARE INSURANCE REV	38242	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO ANNUITIES REV	38070	11
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INTRODUCTION TO HOMEOWNERS REV	38069	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO LIFE INSURANCE REV	38056	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO MEDICARE	37697	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE HANDBOOK, 3RD ED REV	39543	30
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MANAGED CARE/GROUP HEALTH HANDBK REV	38068	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	MUTUAL FUND HANDBOOK REV	38045	20
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL AUTO COVERAGE GUIDE REV	38234	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PROFS. GUIDE TO COLLEGE PLNG. REV	38046	17
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	Q & A COVERAGE INTERPRETATION	40998	1
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	SOCIAL SECURITY MANUAL REV	38047	24
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	TECHNOLOGY TRENDS LITIGATION MANAGEMENT-ACE	40994	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	THE ANNUITY HANDBOOK, 3RD EDITION	38034	12
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	THE ULTIMATE TRUST RESOURCE REV	38050	27
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS & TECH OF CHARITABLE PLNG REV	40155	18
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS & TECH OF EMPL BEN & RET. PLNG 8TH	39175	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS & TECH OF ESTATE PLANNING, 13 REV	41093	30
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	TOOLS & TECH OF RISK MANAGEMENT	37581	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS/TECH OF ESTATE PLANNING 12TH ED REV	39542	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS/TECH OF FINANCIAL PLANNING, 6TH ED REV	40761	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS/TECH OF LIFE INS. PLNG.	38049	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS/TECH OF EMPLOYEE BENEFIT & RETIRE REV	38698	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ULTIMATE IRA RESOURCE REV	39761	25
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE ANNUITIES REV	38051	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE LIFE ESSENTIALS REV	38052	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WINNING BY THE RULES (REV)	38695	16
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WORKERS COMPENSATION EXPLAINED REV	39923	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	WORKING WITH LLCs & FLPS	38054	14

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0179 **NATIONAL UNDERWRITER CO.**

P O BOX 14769

CINCINNATI, OH 45250

Contact: ANNE MCCAUSLIN

at: (800) 544-0620 ext 2197

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	WORKING WITH S CORPORATIONS REV	38053	14

0392 **NAT'L ASSN OF PROFESSIONAL ENROLLMENT SPECIALISTS**

9864 BURTON DRIVE

SUITE 101

TWINSBURG, OH 44087

Contact: WALTER B PODGURSKI

at: (888) 282-1765

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	SECTION 125 PLANS	37041	4

0315 **NFC CONSULTING**

101 N. WACKER DRIVE

#1500

CHICAGO, IL 60606

Contact: Sheila Ellenwood

at: (312) 263-5364 ext 113

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ADVANCED ANNUITY PLANNING CONCEPTS	39836	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES ESSENTIALS	39492	13
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	IRA GOLDBOOK	39493	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	IRA PLANNING TECHNIQUES 2004	39718	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	IRA's & ESTATE PLANNING	39719	1

# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0199 NOBLE CONTINUING EDUCATION

335 PENNBRIGHT DRIVE

SUITE 104

HOUSTON, TX 77090

Contact: Del Rundell

at: (800) 275-2589 ext 521

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	AGENTS DUTY REV	40633	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS CONTINUATION REV	37597	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CHARITABLE TRUSTS	37598	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CHARTING YOUR FINANCIAL FUTURE	37599	14
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CLAIM INVESTIGATION	38086	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMPLETE BOOK/ LIABILITY EXPO REV	37600	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMPREHENSIVE GUIDE TO CLAIMS REV	38635	9
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CONTROLLING INSURANCE LOSSES REV	40634	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING PROCESS	38091	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FINANCIAL PLANNING	38094	11
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	FOUNDATIONS OF FINANCIAL PLANNING	37648	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	FUNDAMENTALS OF HEALTH INSURANCE	37601	9
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FUNDAMENTALS OF LIFE INSURANCE	37602	14
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	GOVERNMENT HEALTH PLANS REV	40635	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	GRADING YOUR INSURANCE COMPANY REV	40636	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GUIDE TO INT SENSITIVE LIFE PRO REV	37603	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	HEALTH BASICS	38087	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO LIFE & HEALTH INSURANCE	38089	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	LIABILITY CLAIMS ADJUSTING REV	38636	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	LIABILITY COVERAGE	38093	13
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE & HEALTH PACKAGE I REV	38637	23
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE & HEALTH PLANS REV	40637	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE	37604	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE PRODUCTS & USES	37605	12
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MANAGED CARE STRATEGIES	38088	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	MANAGING RISKS REV	40639	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL PROPERTY INSURANCE REV	40641	9
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PLANNING FOR RETIREMENT	38095	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PLANNING FOR SENIOR NEEDS	37606	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PROPERTY & CASUALTY OVERVIEW REV	40640	8

Changes may have been made since the report was compiled. Please contact the providers directly to verify that the courses are still being offered and to obtain course locations, schedules and costs.

# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0199 NOBLE CONTINUING EDUCATION

335 PENNBRIGHT DRIVE

SUITE 104

HOUSTON, TX 77090

Contact: Del Rundell

at: (800) 275-2589 ext 521

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PROPERTY COVERAGE	38090	9
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PROTECTING THE CONSUMER REV	40642	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	REDUCING CLIENT CONFLICT REV	40643	10
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	RESPONSIBILITIES SELLING LTC REV	40644	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	RULES OF CONDUCT REV	40645	9
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TAX FAVORED PROGRAMS REV	40646	8
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	THE LONG TERM CARE MARKET REV	40638	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	USING TRUSTS IN ESTATE PLANNING REV	40647	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WORKERS COMP & EMPLOYERS LIABILITY	37607	12

#### 0626 NOTRE DAME TAX & ESTATE PLANNING INSTITUTE

NOTRE DAME LAW SCHOOL, NOTRE DAME I

7534 OAK BLUFF c/o PROF CAMPFIELD

DALLAS, TX 75254

Contact: REGIS W CAMPFIELD

at: (972) 239-1141

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	30TH NOTRE DAME TAX & ESTATE PLAN INST	40978	16

#### 0158 OAKLAND UNIVERSITY

CNTR FOR EXECUTIVE/CONTINUING ED

238 ELLIOTT HALL

ROCHESTER, MI 48309

Contact: LORI CROSE

at: (248) 370-3128

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ESTATE/PERSONAL FINANCIAL PLANNING (REV)	38744	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INCOME TAX/PERSONAL FINANCIAL PLANNING	38787	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INVESTMENT/PERSONAL FINA.PLAN. (REV)	38745	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	RETIREMENT AND EMPLOYEE BENEFIT PLANNING REV	38700	28

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0158 OAKLAND UNIVERSITY**

CNTR FOR EXECUTIVE/CONTINUING ED  
238 ELLIOTT HALL  
ROCHESTER, MI 48309

Contact: LORI CROSE

at: (248) 370-3128

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	RISK MANAGEMENT AND PERSONAL FINANCIAL PLANN	38747	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SURVEY OF FINANCIAL PLANNING (REV)	38746	30

**0651 PACIFIC LIFE INSURANCE**

c/o Edcor  
3937 Campus Drive  
PONTIAC, MI 48341

Contact: KELLIE MCNAMARA

at: (800) 715-5853

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE DISTRIBUTION CONTINUUM	40528	2

**0670 PAUL DAVIS RESTORATION**

2222 GLENDENNING ROAD  
SUITE 11  
KALAMAZOO, MI 49001

Contact: SANDRA PYPE

at: (269) 388-3700

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	APPLIED STRUCTURAL DRYING	40449	4

**0520 PDI FINANCIAL GROUP**

601 N. LYNNDAL DRIVE  
APPLETON, WI 54914

Contact: PETER J VANDER VELUEN

at: (920) 739-2303

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ADVANCED ESTATE PLANNING TECHNIQUES	40966	2

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0360 PENN MUTUAL LIFE INSURANCE COMPANY

C/O CLIENTELL, INC.  
18109 PRAIRIE AVE  
TORRANCE, CA 90504

Contact: MARILYN WAYNE

at: (310) 921-9635

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	412(I) PENSION PLANS - NEW OPP	37311	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ANNUITY APPS IN TODAY'S MKTPLC	37089	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BUSINESS CONTINUATION WITH BUY/SELL	37936	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BUSINESS KILLERS REV	37937	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	DEFERRED COMPENSATION PLANNING	37739	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PLANNING OPPORTUNITIES WITH CRT REV	37938	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SURVIVORSHIP STANDBY TRUST REV	37939	2

#### 0009 PENTERA GROUP

5546 SHOREWOOD DRIVE  
INDIANAPOLIS, IN 46220

Contact: RHONDA WEAVER

at: (800) 860-2387

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	A TOTAL NEEDS APPROACH TO INS. PLANNING REV	38115	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES TRAINING REV	38116	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS INSURANCE PERSPECTIVES REV	38117	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISABILITY INCOME TRAINING REV	38119	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE UNDERWRITING FOUNDATIONS	37346	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE MANUAL REV	38118	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLANNING PRINCIPLES REV	38120	13
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	SECTION 403(b) COURSE REV	38121	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SINGLE NEEDS/ONLINE REV	40149	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	TARGET ETHICS REV	38122	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE ANNUITIES TRAINING COURSE	37345	10
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE UNIVERSAL LIFE REV	38123	5

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

0550 **PPG INDUSTRIES INC**  
PPG INDUSTRIES, INC  
19699 PROGRESS DRIVE  
STRONGSVILLE, OH 44149  
Contact: JODY BARTELL

at: (440) 572-6157

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	LOSS CONTROL - WINDSHIELD REPAIR	37703	2

0071 **PRINCIPAL MUTUAL LIFE - GROUP**  
711 HIGH STREET, G 15-W40  
DES MOINES, IA 50392-3900  
Contact: SHEILA ALLEMAN

at: (515) 247-6908

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	EXECUTIVE BENEFIT PLAN ALTERNATIVES	37696	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	EXECUTIVE NONQUALIFIED EXCESS PLAN	37516	2

0148 **PROF. LIABILITY UNDERWRITING SOC.**  
5353 WAYZATA BOULEVARD  
SUITE 600  
MINNEAPOLIS, MN 55416  
Contact: SCOTT BILLEY

at: (952) 746-2580

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2003 INTERNATIONAL CONFERENCE I	39082	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2003 INTERNATIONAL CONFERENCE II	39083	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2003 INTERNATIONAL CONFERENCE III	39081	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2003 PLUS MEDICAL PROF LIABILITY SYMP	37271	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2004 MPL SYMPOSIUM	40020	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2004 PLUS INTERNATIONAL CONFERENCE I	41026	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2004 PLUS INTERNATIONAL CONFERENCE II	41027	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2004 PLUS INTERNATIONAL CONFERENCE III	41028	3

# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0412 PROFESSIONAL EDUCATION SYSTEMS INSTITUTE, LLC**

P.O. BOX 1428

EAU CLAIRE, WI 54702-1428

Contact: Nikki Jackson

at: (715) 833-5296

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FEDERAL ESTATE & GIFT TAX & MI ESTA	40531	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE COMPLETE TRUST COURSE	40749	8

**0203 PROFESSIONAL LIFE UNDERWRITERS SERVICES INC**

20700 CIVIC CENTER DR. #240

SOUTHFIELD, MI 48076

Contact: MARIA RACINES

at: (248) 603-3628

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	19273-UNDERWRITING DIABETES MELLITUS	37050	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	19281-BASIC LIFE UNDERWRITING PRINCIPLES (REV	38704	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	19291- MEDICAL LIFE UNDERWRITING GUIDE (REV)	38705	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	19301-AN ANALYSIS OF THE BLOOD PROFILE (REV)	38703	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BLOOD PROFILE AND URINALYSIS REV	39412	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INSP REPORTS/FINANCIAL UNDERWRITING REV	39409	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE UNDERWRITING FOR OLDER AGES	37908	1
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	LTC POLICY DESIGN	40999	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	MED. TERM. AND READING APPS REV	39410	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	NON-MEDICAL IMPAIRMENTS REV	39408	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE MI BAND WRITING COVER LETTERS REV	39407	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	WHY IMPAIRMENTS MIGHT NOT GET PREF REV	39411	1

# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0462 PROFESSIONAL TRAINING INSTITUTION, INC.**

2905 N. ST. JOSEPH AVENUE

P.O. BOX 6302

EVANSVILLE, IN 47719

Contact: DEANNE BURDEN

at: (812) 422-4068 ext 302

<u>Life</u>	<u>Hlth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ETHICS FOR THE INSURANCE INDUSTRY REV	39263	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FUNDAMENTALS OF ESTATE PLANNING	39259	8
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	INTRODUCTION TO LONG TERM CARE REV	39260	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	KNOWING THE ANNUITY PRODUCT REV	39261	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE OVERVIEW REV	39262	8

**0668 PROGRESSIVE MICHIGAN INSURANCE CO**

6300 MAYFIELD ROAD

MAYFIELD VILLAGE, OH 44143

Contact: AMY BENSEN

at: (440) 683-8704

<u>Life</u>	<u>Hlth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	SPECIALTY LINES	40323	2

**0582 PuroSystems, Inc.**

6001 HIATUS ROAD

SUITE 13

TAMARAC, FL 33321

Contact: JACQUI BURDO

at: (800) 247-9047 ext 110

<u>Life</u>	<u>Hlth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	DEODORIZATION OF STRUCTURE & CONTENTS	38780	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	EMERGENCY SERVICES/MITIGATION	38779	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RESIDENTIAL STRUCTURAL DRYING	38781	3



# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

0677 **REGED, INC.**

215 SOUTHPORT DRIVE  
SUITE 1000  
MORRISVILLE, NC 27560

Contact: Brandi Brown

at: (800) 334-3822 ext 5256

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	529 PLANS AND OTHER COLLEGE SAVINGS PROGRAMS	40601	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ADVANCED TECHNICAL BACKGROUND FOR NEEDS	40692	9
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	AN OVERVIEW OF BUSINESS INSURANCE	40593	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	AN OVERVIEW OF INSURANCE PRODUCTS	40599	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	AN OVERVIEW OF QUALIFIED RETIREMENT PLANS	40696	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES	40590	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANTI-MONEY LAUNDERING UPDATE 2004	40690	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ASSET ALLOCATION STRATEGIES	40611	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CUSTOMER COMMUNICATIONS III	40780	2
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISABILITY INCOME INSURANCE-SF	40695	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	DIVERSIFICATION: A STRATEGY FOR ASSET PROTECT	40691	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	EMPLOYEE BENEFITS PLANS	41065	10
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING	40607	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICAL PRACTICES	40597	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS II 2ND EDITION	40589	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS III: CASE STUDIES IN ETHICS AND SUITA	40612	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS IN INSURANCE	41016	10
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FINANCIAL PLANNING: PRODUCTS AND PRACTICES	40591	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FIXED AND VARIABLE ANNUITIES	40596	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FIXED AND VARIABLE LIFE INSURANCE	40610	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	GUIDING CLIENTS THROUGH DIFFICULT MARKETS	40602	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INDIVIDUAL RETIREMENT ACCOUNTS	40595	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE LAW	41030	10
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INVESTMENT PRODUCTS GUIDE	40587	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	IRA, SEP, AND KEOGH PLANS	40608	5
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE	40693	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	MARKET CONDUCT FOR FINANCIAL SERVICES PROFESS	40609	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	MUNICIPAL BONDS	40694	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	MUTUAL FUND MULTI-CLASS SHARES	40606	5

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0677 REGED, INC.

215 SOUTHPORT DRIVE  
SUITE 1000  
MORRISVILLE, NC 27560

Contact: Brandi Brown

at: (800) 334-3822 ext 5256

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	MUTUAL FUNDS	40594	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	MUTUAL FUNDS MULTI-CLASS SHARES: SUITABILITY	40781	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRACTICAL ESTATE PLANNING	40603	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PREVENTING AND DETECTING MONEY LAUNDERING 2ND	40598	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRINCIPLES OF ASSET ALLOCATION	40588	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	REPLACEMENTS, 1035 EXCHANGES, AND MUTUAL FUND	40605	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLAN ROLLOVERS	40697	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLANS 3RD EDITION	40586	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SARBANES-OXLEY PRIMER	40779	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TAXATION OF LIFE INSURANCE PRODUCTS-2ND EDITI	40810	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TERM INSURANCE	40592	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TODAY'S INSURANCE PROFESSIONAL	40604	12
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNAUTHORIZED INSURANCE ENTITIES	40960	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE ANNUITIES AND THEIR SUITABILITY	40600	5

#### 0387 RELIASTAR LIFE C/O INS EDUCATION INSTITUTE

909 LOCUST STREET  
DES MOINES, IA 50309

Contact: DEBBIE MARMON

at: (515) 698-6964

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ACCOUNTS RECEIVABLE FINANCING	38507	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	DESIGNS & TAX IMPLICATIONS OF NON-QUALIFIED	40620	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	FLEXIBLE FUNDING FOR ESTATE LIQUIDITY	38506	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	GENERATION SKIPPING WITH LIFE INSURANCE	40618	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LEGACY PLANNING IN THE 21ST CENTURY	40615	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	MAXIMIZING QUALIFIED PLAN ASSETS	38504	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	NON-QUALIFIED DEFERRED COMPENSATION	38505	1

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0387 RELIASTAR LIFE C/O INS EDUCATION INSTITUTE**

909 LOCUST STREET  
DES MOINES, IA 50309

Contact: DEBBIE MARMON

at: (515) 698-6964

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PENSION MAXIMIZATION CONCEPT	40621	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SPLIT DOLLAR LOANS	40619	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE FORGOTTEN INGREDIENT IN RETIREMENT PLANNI	40617	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THIRTY THREE USES FOR LIFE INSURANCE	40616	1

**0589 RJ HOINSKI & ASSOCIATES, LLC**

5700 Lombardd Ctr. Dr. #280  
Seven Hills, OH 44131

Contact: RICHARD J HOINSKI

at: (800) 906-4661

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISABILITY INCOME INSURANCE TODAY	38582	11
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE TODAY	37510	8

**0074 RURAL COMMUNITY INSURANCE SERVICES**

3501 THURSTON AVENUE  
ANOKA, MN 55303-1060

Contact: MARLENE C. MERTEN

at: (763) 323-2118

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2004 MPC I INS TRNG-BASIC POLICY & PROCEDURE	39488	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2005 FALL MPC I UPDATE	40624	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	2005 FALL SALES CLOSING UPDATE	40625	4

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0623 S.M. SNOW & ASSOCIATES, INC.**

PO BOX 275

BERLIN, MA 01503

Contact: SCOTT SNOW

at: (508) 393-2662

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	UNDERWRITING & PRICING TECHNIQUES	37796	13

**0679 SAFELITE GLASS CORP.**

2400 FARMERS DRIVE

5TH FLOOR

COLUMBUS, OH 43235

Contact: COLLEEN DUBRUL

at: (614) 210-9450

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURANCE FRAUD & HOW TO PREVENT IT	40702	2

**0511 SANDI KRUISE INSURANCE TRAINING**

P.O. BOX 786

BONITA, CA 91908

Contact: SANDI KRUISE

at: (800) 517-7500

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	BUSINESS AUTO EXPOSURES & COVERAGES	39491	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	CHARTING YOUR FINANCIAL FUTURE REV	40226	14
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	DWELLING & HOMEOWNERS EXPOSURES & INSURANCE	38530	13
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	FLOOD INSURANCE & RISK MGMT.	38286	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURING EDP EQUIPMENT	37586	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURING HOME BASED BUSINESSES	37520	12
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURING THE SMALL BUSINESS	37227	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE PRODUCTS AND USES	37588	12
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PACKAGE POLICIES FOR BUSINESSES	38529	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL AUTOMOBILE EXPOSURES & INSURANCE	38531	11
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PERSONAL UMBRELLA LIABILITY INSURANCE	37519	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PLANNING FOR SENIOR NEEDS	38528	13

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0511 SANDI KRUISE INSURANCE TRAINING

P.O. BOX 786

BONITA, CA 91908

Contact: SANDI KRUISE

at: (800) 517-7500

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	SCHEDULING PERSONAL PROPERTY	37521	15
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	SURETY BONDING	37587	11
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	WINDSHIELDS: THE INVISIBLE BARRIER	37138	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WORKERS COMP & EMP LIABILITY POLICY	37589	11

#### 0303 SAVAGE AND ASSOCIATES INC

4427 TALMADGE RD

TOLEDO, OH 43623

Contact: MICHAEL ROSENBERG

at: (419) 725-7245

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ADV LIFE INS PLANNING AFTER EGTRRA	41101	2

#### 0365 SECURITIES TRAINING CORPORATION

390 MAIN STREET

SLATER BLDG SUITE 332

WORCESTER, MA 01608

Contact: JEAN M. CARTER

at: (800) 782-2678 ext 204

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITY PLANS	38356	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS CONTINUATION	40021	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CUSTOMER COMMUNICATION-INSTITUTIONAL	40228	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	DOCUMENTATION OF CLIENT ACCOUNTS AND ORDERS	38829	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING REV	39211	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICAL DECISION MAKING FOR FINANCIAL PROFESS	40627	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS AND CUSTOMER SERVICE REV	39212	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS AND THE REGISTERED REPRESENTATIVE	40626	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	ETHICS AND THE SALE REV	39201	7

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

#### 0365 SECURITIES TRAINING CORPORATION

390 MAIN STREET  
SLATER BLDG SUITE 332  
WORCESTER, MA 01608

Contact: JEAN M. CARTER

at: (800) 782-2678 ext 204

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FUNDING EDUCATION - 529 PLANS REV	40520	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE CONCEPTS REV	40245	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIVING TRUST/OTHER EST. PLN'G TECHNIQ	37066	20
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	PENSION ROLLOVER TRAINING REV	40456	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT DISTRIBUTION PLANNING REN	40880	19
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLANNING FOR BUSINESS OWNERS REV	39203	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLANNING REV	39202	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	SELECTED HEALTH INSURANCE PRODUCTS	38063	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SELLING SECURITIES IN A BANKING ENVIRONMENT	38828	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SERIES 6 (CLASSROOM) REV	39209	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SERIES 6 (SELF-STUDY) REV	39207	16
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SERIES 63 (CLASSROOM) REV	39210	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SERIES 63 (SELF-STUDY) REV	39199	10
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SERIES 65 CLASSROOM REN	40878	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SERIES 66 CLASSROOM REN	40879	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	SERIES 7 (CLASSROOM) REV	39208	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SERIES 7 (SELF-STUDY) REV	39200	20
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	SUITABILITY & RISK DISCLOSURE REV	39204	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TAXATION & TAX PLANNING REV	39205	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	THE ULTIMATE TRUST RESOURCE REV	38050	27
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS & TECH / FINANCIAL PLNG 6 ED REV	36854	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TOOLS/TECH OF ESTATE PLAN 12TH ED REV	35735	30
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	VARIABLE ANNUITIES REV	39206	4

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

0581 **SERVICEMASTER CLEAN**

860 RIDGE LAKE BLVD.

C2-1834

MEMPHIS, TN 38120

Contact: Karina M Peresich

at: (901) 684-7619

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	MOLD REMEDIATION REV	40236	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	SMOKE AND ODOR DAMAGE MITIGATION REV	40237	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	WATER DAMAGE MITIGATION REV	40238	3

0637 **SERVPRO INDUSTRIES, INC.**

575 AIRPORT BLVD.

GALLATIN, TN 37066

Contact: MANDI GREEN

at: (615) 451-0600

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FIRE DAMAGE RESTORATION	40870	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RECOGNITION AND REMEDIATION OF MOLD	38970	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RESTORATION OF SMOKE/FIRE DAMAGES	38968	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RESTORATION OF WATER DAMAGES	38969	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RESTORATIVE DRYING FOR LOSS CONTROL	40872	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	UNDERSTANDING MOLD MITIGATION 2 HR	40874	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	WATER DAMAGE RESTORATION	40871	4

0603 **SEYMOUR-GILL LTD**

28411 NORTHWESTERN HIGHWAY

SUITE 1000

SOUTHFIELD, MI 48034

Contact: SUZIE CANYOCK

at: (248) 208-0660

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	GUIDING YOUR CLIENTS ABOUT LTC	35538	2

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

0503 **SHAND MORAHAN AND CO. INC**

TEN PARKWAY NORTH  
DEERFIELD, IL 60015

Contact: CAROL MURPHY

at: (847) 572-6253

<u>Life</u>	<u>Hlth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	ARCHITECTS & ENGINEERS PRFSSNL LIAB	40856	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INSURING TOUGH PRODUCTS ACCOUNTS	40857	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	LAWYERS PROFESSIONAL LIABILITY	40855	3

0019 **SOCIETY OF CPCU (THE)**

720 PROVIDENCE RD.  
P.O. BOX 3009  
MALVERN, PA 19355

Contact: BARRY R MIDWOOD

at: (610) 251-2716

<u>Life</u>	<u>Hlth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	COURSE OF CONSTRUCTION POLICIES	37224	3

0018 **SOCIETY OF FINANCIAL SERVICE PROFESSIONALS**

270 BRYN MAWR AVENUE  
BRYN MAWR, PA 19010

Contact: MARILYN BUTTS

at: (610) 526-2515

<u>Life</u>	<u>Hlth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	2004 ARIZONA INSTITUTE	39227	24
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	2004 CLINIC, "THE CHANGING WORLD..."	39458	9
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	2004 FORUM DAY 1	40784	2
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	2004 FORUM DAY 2A	40785	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	2004 FORUM DAY 2B	40786	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	2004 FORUM DAY 2C	40787	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	COMPENSATION PLANNING W/LIFE INSURAN	37555	4

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0595 SOCIETY OF FINANCIAL SERVICE PROFESSIONALS S.W. MICHIGAN CHAPTER # 246**

PO BOX 2136

PORTAGE, MI 49081--213

Contact: HELEN COLEMAN

at: (269) 373-9090

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	ADVISING THE DIVORCING CLIENT	37199	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	BACK TO BASICS QUANTIFYING THE LIFE INS NEED	40498	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	CFP BOARD OF CODE OF ETHICS	40101	2
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	COLLEGE FUNDING: WHAT FIN PROF NEED TO KNOW	39469	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	DISABILITY INSURANCE	40140	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	EXCITING TIMES AHEAD FOR QUAL. PLANS	38516	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	INDIVIDUAL RETIREMENT ACCOUNTS	39384	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	MANAGING VARIABLE PRODUCTS/ACHIEVE	37550	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	PLANNING FOR THE SUDDENLY WEALTHY	39154	3
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	THE DYNAMICS OF TRUST IN RESPONSE TO LEG	40868	3

**0585 SUCCESS SYSTEMS INTERNATIONAL/NATIONWIDE CONTINUING EDUCATION**

215 EMERALD BAY

LAGUNA, CA 92651

Contact: NATHAN ANDERSON

at: (800) 879-6800

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INSURANCE MARKETING ISSUES REN	40990	23
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MARKET CONDUCT & AGENT BLUNDERS	40989	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	MATURE MARKETS	37611	30
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	THE TOOLS & TECHNIQUES OF EST PLN'G	37610	30

# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0680 TECHNICAL ANSWER GROUP, INC.**

736 JOHNSON FERRY ROAD  
MARIETTA, GA 30068

Contact: CAROL WRIGHT

at: (770) 565-8445

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	UNDERSTANDING QUAL PLANS & 401K PLAN UPD	40746	24

**0533 THE SOCIETY OF CERTIFIED SENIOR ADVISORS**

c/o Sandi Kruse Insurance Training  
4319 Corral Canyon Rd.  
Bonita, CA 91902

Contact: Sandi Kruse

at: (800) 517-7500 ext 5

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CERTIFIED SENIOR ADVISORS (REV)	38683	27

**0083 TRANSAMERICA OCCIDENTAL LIFE INS.**

1150 SOUTH OLIVE  
FIELD EDUCATION RM. T-24  
LOS ANGELES, CA 90015

Contact: PAULA R. MASON

at: (213) 742-3247

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIFE INSURANCE BASICS	39537	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	VARIABLE ANNUITIES/QUALIFIED PLANS	39562	1

**0661 UNITED INSURANCE EDUCATORS, INC.**

8213 -352ND STREET EAST  
EATONVILLE, WA 98328

Contact: CASSANDRA JENKINS

at: (800) 735-1155

<u>Life</u>	<u>HLth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	401 (k) PLANS	40014	15
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES - AN INVESTMENT TOOL	40013	12

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# Michigan Office of Financial and Insurance Services

November 1, 2004

## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0661 UNITED INSURANCE EDUCATORS, INC.**

8213 -352ND STREET EAST  
EATONVILLE, WA 98328

Contact: CASSANDRA JENKINS

at: (800) 735-1155

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS ETHICS	40009	10
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	COLLEGE PLANNING	40368	8
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISABILITY INSURANCE	40376	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	E & O INSURANCE	40006	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS	40005	15
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	FAMILY INSURANCE NEEDS	40370	25
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FINANCIAL STUFF	40007	20
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	HOME & AUTO	40375	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURING PROPERTY & LIABILITY RISK	40373	19
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	LIABILITY INSURANCE	40374	12
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCES	40011	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	MONEY GROWTH	40372	14
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	MORAL OBLIGATIONS	40010	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLANNING	40008	23
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RISK & RETURN	40369	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	SENIOR INSURANCE POLICIES	40371	13
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	THE CLIENT & DIVORCE	40367	26
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WRECKS & FIRES	40012	15

**0534 US ALLIANZ INVESTOR SERVICES, LLC**

ATTN: CONTINUING EDUCATION  
5701 GOLDEN HILLS DR  
MINNEAPOLIS, MN 55459-0060

Contact: STEVE MILLER

at: (763) 582-6467

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	LIVING BENEFITS FOR RETIREMENT PLANNING	40347	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	MANAGING MONEY DURING RETIREMENT	40348	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	NAVIGATING RETIREMENT REV	40346	1
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	VARIABLE ANNUITY RETIREMENT STRATEGIES	39494	2

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## Continuing Education Courses

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**0534 US ALLIANZ INVESTOR SERVICES, LLC**

ATTN: CONTINUING EDUCATION

5701 GOLDEN HILLS DR

MINNEAPOLIS, MN 55459-0060

Contact: STEVE MILLER

at: (763) 582-6467

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Classroom	VARIABLE CONTRACT STRUCTURE	40214	1

**0174 VAN WYHE GROUP (THE)**

P.O. BOX 4130

WAUKESHA, WI 53187

Contact: PHYLLIS VAN WYHE

at: (800) 326-4741

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	20 KEY QUESTIONS TO ASK: HO	38739	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	BEWARE OF THE E&S MARKETPLACE	38562	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	BUSINESS IN THE HOME	38734	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CASE STUDIES IN PERSONAL LINES	38728	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	CHANGES IN PERSONAL AUTO	38732	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	CLOSELY HELD CORPORATIONS: TAX ISSUES	38449	8
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	DEVELOPING STANDARDIZED EXPLANATIONS	38563	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	DIVORCE, DEDUCTIBLES & DISASTERS	40118	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	E & O ISSUES	38736	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	EMPLOYMENT PRACTICES LIABILITY	38730	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS IN INSURANCE	38727	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	FRAUD AND THE AGENT	38740	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	FROM BOP TO CPP	37264	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	HO: STRICT UNDERWRITING	37258	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INCREASING E&O	40413	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	INDUSTRY PROBLEMS	37265	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURING THE RENTAL CAR	38735	2
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	LEGAL RESPONSIBILITIES OF AN AGENT REV	38560	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	MISTAKES AGENTS MAKE	37405	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	NEW E&O ISSUES 2	37193	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	NEW E&O ISSUES I	37192	4

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

**0174 VAN WYHE GROUP (THE)**

P.O. BOX 4130

WAUKESHA, WI 53187

Contact: PHYLLIS VAN WYHE

at: (800) 326-4741

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PROBLEMS WHEN INSURING CONDOS	40038	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PROFESSIONAL LIABILITY	38737	9
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PROPERTY ARTICLES	38733	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RENTAL CARS	37260	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	RESIDENCY & REINSURANCE	40117	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	REVOLUTION IN UNDERWRITING	37257	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	SELF DEFENSE FOR AGENTS: DOCUMENTATION	39041	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	SETTING BUILDING LIMITS	37259	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	THE ABC'S	37262	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	THE CHALLENGE OF ORDINANCE LAW	38738	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	THE MOLD MELODRAMA 2004	40700	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	THE NEW CGL	37263	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	THE WORKERS COMPENSATION SYSTEM	38729	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	TOP TEN MISTAKES	37261	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	TRANSFER THE RESPONSIBILITY	38561	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	WRITING THE PERSONAL UMBRELLA	38731	5

**0484 WebCe**

1202 E. ARAPAHO RD. SUITE 105

RICHARDSON, TX 75085

Contact: LISA COOK

at: (972) 616-1111

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	BASICS OF LONG TERM CARE REV	38821	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ACCELERATED BENEFITS-THE NEW INS REN	40649	4
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITIES REV	38652	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ANNUITY PRODUCTS AND PRINCIPLES	39139	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	AUTOMOBILE INSURANCE REV	38653	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	BASICS OF LONG TERM CARE 2004	41048	4

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

0484 **WebCe**

1202 E. ARAPAHO RD. SUITE 105  
RICHARDSON, TX 75085

Contact: LISA COOK

at: (972) 616-1111

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS INSURANCE I REV	38654	5
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	BUSINESS INSURANCE II REV	38655	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	BUSINESS VALUATION	40333	3
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	COMMERCIAL PROPERTY AND BUSINESS INS REV	38656	7
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	CONTEMPORARY APPROACH TO LONG TERM CARE REV	38657	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	DESIGNING QUALIFIED PLANS TO MEET EMPLOYER OB	39140	5
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	DISABILITY INCOME INSURANCE REV	38651	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	EQUITY INDEXED ANNUITIES REV	39773	8
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	ESTATE PLANNING REV	38664	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	ETHICS IN SELLING TO SENIORS	39897	9
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	FINANCIAL PLANNING REV	38665	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	GENERAL LIABILITY REV	38666	3
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	HEALTH AND ACCIDENT INSURANCE REV	38667	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INDIVIDUAL RETIREMENT ACCOUNTS	39142	4
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INLAND MARINE INSURANCE REV	38668	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE ETHICS REV	38669	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INSURANCE FOR ESTATE PLANNING	37404	4
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE LAW I REV	38659	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE LAW II REV	38662	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	INSURANCE PRINCIPLES LIFE & HEALTH REV	38663	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE TERMS I REV	38658	7
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INSURANCE TERMS II REV	38660	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	INTRODUCTION TO LIFE INSURANCE REV	38661	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	INTRODUCTION TO PROPERTY/CASUALTY REV	38670	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON ADDITIONAL INSURED STATUS REV	38671	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON COMMERCIAL AUTO INSURANCE	39144	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON COMMERCIAL GENERAL LIABILITY	37666	8
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON DIRECTORS AND OFFICERS LIABILITY REV	38672	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON EMPLOYMENT PRACTICES LIABILITY 2004	40811	6

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# Michigan Office of Financial and Insurance Services

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

0484 **WebCe**

1202 E. ARAPAHO RD. SUITE 105  
RICHARDSON, TX 75085

Contact: LISA COOK

at: (972) 616-1111

Life	Hlth	P&C	Instruction Method	Course Name	Course ID	Hours
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON EMPLOYMENT PRACTICES LIABILITY REV	38673	6
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON FIDUCIARY LIABILITY REN	40650	5
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON FLOOD INSURANCE	41047	2
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON HOMEOWNERS INSURANCE	39896	11
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON MISCELLANEOUS PROF LIABILITY	37667	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON PERSONAL AUTO INSURANCE	39895	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON PERSONAL INLAND MARINE INSURANCE	39894	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON PERSONAL UMBRELLA INSURANCE	39893	10
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	IRMI ON WORKERS COMPENSATION REV	38676	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE CONCEPTS REV	38677	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIFE INSURANCE POLICIES REV	38678	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	LIVING TRUSTS AND AVOIDING PROBATE	37403	6
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	LONG TERM CARE REV	38679	6
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MANAGED HEALTH CARE REV	38680	5
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	MEDICARE, MEDICAID & MEDIGAP REV	38681	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	NONQUALIFIED PLANS	39143	5
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Self-Study	PRINCIPLES OF WEALTH MANAGEMENT	37708	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	PRIVACY BASICS REN	40651	7
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	REINSURANCE REV	38682	7
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	RETIREMENT PLANNING & PLANS REV	38674	6
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	SENIOR MARKET SALES ETHICS	40332	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	TAX SHELTERED ANNUITY PLANS	39141	3
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Self-Study	THE ESSENTIALS OF INSURANCE LAW	40334	6
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Self-Study	UNIVERSAL LIFE INSURANCE REV	38675	5

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## Continuing Education Courses

### Providers Offering Courses Open to the Public

0032 **WESTERN SURETY COMPANY**

101 S. PHILLIPS AVE

P.O. BOX 5077

SIOUX FALLS, SD 57117-5077

Contact: CHRISTY ROEMEN

at: (800) 331-6053 ext 7542

<u>Life</u>	<u>Hlth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Classroom	COMMERCIAL/CONTRACT BOND TRAINI REV 2004	39586	5

0476 **WHOLEHAN MARKETING**

7261 W CENTRAL AVE

TOLEDO, OH 43617

Contact: MICHAEL L. WHOLEHAN

at: (419) 473-2323

<u>Life</u>	<u>Hlth</u>	<u>P&amp;C</u>	<u>Instruction Method</u>	<u>Course Name</u>	<u>Course ID</u>	<u>Hours</u>
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Classroom	UNDERSTANDING LONG TERM CARE INSURANCE	40517	3